

AMECO
2106 Anderson Road
Greenville, SC 29611

www.ameco.com
(864) 295.7800



November 27, 2012

To the South Carolina School Transportation Decentralization Study Committee,

Thank you for the opportunity to introduce you to AMECO and the benefits we can provide to the State of South Carolina in an effort to decentralize the school bus maintenance system.

Founded in Greenville, South Carolina in 1947 as a part of the Daniel Construction Company, AMECO has decades of experience in tool, equipment and fleet management. Since its inception, AMECO has become a global leader in integrated, mobile solutions, supporting some of the largest industries in the world, including construction, mining, government, petrochemical and industrial. We are able to do this by bringing top-tier people, practices and assets together to reduce total costs and to provide the best customer experience possible.

In addition to our experience, AMECO is internationally recognized for its safety program, no matter where the projects are located. We exceeded 40 million safe work hours, without a lost time incident, between 2001 and 2012. The Greenville operations center, specifically, has nearly 3 million safe work hours from 2000 to present. We have received multiple commendations and awards from the National Safety Council, including the Occupation Excellence Achievement award for six consecutive years, as well as from OSHA and other nationally recognized agencies in both North and South America.

We have a wide portfolio of fleet management clientele, including big fleets in remote areas such as Jamaica and the Dominican Republic. Our fleet management programs are designed specifically to meet each customer's individual needs and requirements. We have been maintaining the Red Stripe Beer, Jamaica Power Services and Jamaica Cable & Wireless vehicle fleets since 2002, when we acquired each organization's full fleet as part of programs designed for fleet right-sizing and reduction in their overall spend, while dramatically increasing their equipment's "up time" and overall utilization.

Our plan for the S.C. School Transportation System would be tailored specifically to your needs, and would include the following:

- Purchase of existing fleet
- Renewal schedule option
- Full maintenance of all existing and incoming fleet
- Use of existing maintenance facilities
- Use of majority of existing maintenance personnel

- Reduction in age of fleet within a short period of time

With our one-stop turnkey program, there's only one place to go for all of your needs. Our process gives you a single point of contact and the strength to every fleet management need, thus removing that burden from the State.

My team and I look forward to the opportunity to speak with you further about what AMECO can offer you and how we can best fit with your specific fleet management needs.

Wishing you all the best,

A handwritten signature in cursive script that reads "Pat Kelsey". The signature is written in black ink and is positioned above the printed name and title.

Pat Kelsey
Director of Business Development

Office: (864) 281-6577

Mobile: (864) 230-3893