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|---------------------|---------------------------|-----------------|-----|
| <b>AGENCY NAME:</b> | SC Department of Commerce |                 |     |
| <b>AGENCY CODE:</b> | P320                      | <b>SECTION:</b> | 050 |

**2022  
Accountability Report**

**SUBMISSION FORM**

I have reviewed and approved the data submitted by the agency in the following templates:

- Data Template
  - Reorganization and Compliance
  - FY2022 Strategic Plan Results
  - FY2023 Strategic Plan Development
  - Legal
  - Services
  - Partnerships
  - Report or Review
  - Budget
- Discussion Template
- Organizational Template

I have reviewed and approved the financial report summarizing the agency’s budget and actual expenditures, as entered by the agency into the South Carolina Enterprise Information System.

The information submitted is complete and accurate to the extent of my knowledge.

|   |                          |   |
|---|--------------------------|---|
| <b>AGENCY DIRECTOR</b><br><i>(SIGN AND DATE):</i> | <b>SIGNATURE ON FILE</b> | <b>Signature Received:</b><br>9/14/2022 12:07 |
| <i>(TYPE/PRINT NAME):</i>                         | Harry M. Lightsey III    |   |

|  |            |  |
|--|------------|--|
| <b>BOARD/CMSN CHAIR</b><br><i>(SIGN AND DATE):</i> | <b>N/A</b> |  |
| <i>(TYPE/PRINT NAME):</i>                          |            |  |

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## **AGENCY’S DISCUSSION AND ANALYSIS**

Reflective of an economy that has rebounded from the pandemic and continues to gain significant momentum, the South Carolina Department of Commerce (S.C. Commerce), under the leadership of Secretary Harry Lightsey, experienced an incredibly successful year. While recruitment activity was record-breaking, the agency took significant steps internally to be ready for the transformational change on the horizon, which will impact the way industry does business.

To reflect how South Carolina is adapting to and impacting the great transformation happening now and the continued desire to best serve South Carolinians, the agency established a:

- New mission which is to create economic opportunities to increase choices for all South Carolinians
- New vision which is to embrace the future to ensure the state’s sustainable future.

With the mission and vision as the driving force, S.C. Commerce continues to capitalize on its hallmark collaborative approach and South Carolina produced remarkable results.

S.C. Commerce carries out multiple functions; however, primary external facing functions represent the agency’s three-pronged approach to advancing economic development:

1. Global Business Services
2. Service after the Sale
3. Business and Community Development and Incentives

**Global Business Services** works across the state, country and internationally to attract companies to establish operations in South Carolina and to help existing operations expand within the state’s borders. Apart from South Carolina’s selling points that help make those things happen, the other important selling point is the compellation of services the state offers businesses after the sale. Both functions go hand in hand in helping make South Carolina attractive to businesses – as evidenced by last year’s successes.

Increasing opportunities for all South Carolinians, from January through December 2021, the state won 153 projects, representing \$5.7 billion in capital investment and 18,338 new jobs. The capital investment was 63.5% over the agency’s goal, 41% over 2020 and the highest in 10 years, marking only the second time South Carolina has exceeded \$5 billion since 2017. Recruited jobs increased 64.5% over 2020 and were 41% over the agency goal. Notably, total recruited investment in rural projects increased by 27% from 2020, marking one of the biggest years for rural investment in the past decade.

While domestic-based companies represented the majority of recruited investments, for the first time since 2017, overall foreign direct investment (FDI) and committed FDI jobs both increased in 2021. And indicative of a healthy economic climate, recruitment was once again diverse with projects in automotive; office, headquarters and research and development; consumer products; ag – processing and canning; and construction, building products and demolition.

South Carolina’s total export sales totaled \$29.7 billion in 2021, with the state’s exporters increasing their reach to more than 195 countries and territories around the world. South Carolina continued to lead the nation in the export sales of completed passenger motor vehicles, accounting for 19.4% of the U.S. market share – and tires, accounting for 36.6% of the U.S. market share.

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This record-breaking recruitment and sustained strength in exports underscore the impact of South Carolina’s collaborative economic development community which continues to be supported through S.C. Commerce’s **Service After the Sale** programs.

While shifting away from predominantly addressing company needs resulting from COVID, the agency provided diverse connections to existing industry in terms of operational assessments and recommendations for appropriate resources including recycling, trade, supply needs and workforce. The Business Services team also managed over 1,400 small business inquiries, which was double the number addressed in the previous fiscal year.

As part of S.C. Commerce’s ongoing effort to support and grow an innovative, technology-based and entrepreneurial business environment, the Innovation team released an innovation report providing insights and growth opportunities directly from the business community and its supporters. The team continues to distribute approximately \$500,000 annually via the Relentless Challenge grant program targeting localized initiatives with the mission of progressing and supporting technology-based economic development projects, commercialization of new ideas and the next generation of industry-leading companies. Ten statewide organizations are the beneficiaries of 2022 Relentless Challenge grants.

In line with South Carolina’s rebound from the pandemic, unemployment has returned to the historically low pre-COVID levels. Paired with a robust overall state economy, S.C. Commerce is actively evaluating where South Carolina goes in the next decade – and workforce is a key part of the path forward. The agency added a full-time talent management consultant to assist manufacturers with workforce issues. The 12 Regional Workforce Advisors (RWAs) continued to connect the business and education communities to meet industry workforce demands and had significant engagement in FY21 reaching more than:

- 61,000 students;
- 9,200 educators;
- 5,100 parents; and
- 60 companies.

The third prong in the agency’s approach to advancing economic development consists of **Community Development and Incentives**.

Community Development is imperative as it solely focuses on rural/community development by awarding grants on an annual basis to help establish or improve local infrastructure needed to assist low- and moderate-income (LMI) populations and, ultimately, increase the competitiveness of these communities in attracting new businesses. During FY 2022, S.C. Commerce awarded more than \$28 million in federal grants through the Community Development Block Grant (CDBG) program. These grants were awarded to 46 predominantly LMI communities to address a wide variety of projects including neighborhood revitalization, infrastructure improvement and public safety protection.

Consistent with the rest of the state, rural South Carolina – which is comprised of 14% of the statewide population – experienced significant strides in the past year. In 2021, recruited rural jobs increased 34% over 2020 and were 24% above the annual goal. In fact, 25% of recruited investment went to Tier III and Tier IV counties, representing a 27% increase from 2020. Overall, 2021 was one of the biggest years for rural investment in the past decade.

Additionally, S.C. Commerce is executing its plan for the \$65 million allocation for rural development. In 2019, Fiscal Year 2022

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under Proviso 50.20, the funds were designated to facilitate economic development and infrastructure improvements in 14 eligible counties, based on population decline and poverty rate. To date, S.C. Commerce has approved 18 projects in 12 eligible counties for total committed funding of more than \$25 million. Projects range from spec building construction, industrial property acquisition and improvement, to wastewater improvements and airport upgrades.

Finally, \$30 million of the total allocation was transferred to the Office of Regulatory Staff to fund broadband expansion projects. To date, 17 internet service providers have been approved for projects in 18 counties.

S.C. Commerce also had notable success in other areas, including the enhancement of tools used to sell South Carolina and infrastructure improvements.

- S.C. Commerce upgraded the **LocateSC** online platform and launched it in early FY 23. The redesigned platform provides complex data layers in addition to comprehensive statewide listings to better outline the advantages of doing business in South Carolina. The LocateSC website has more than 900 active listings. Twenty-six of the sites completed the agency's Palmetto Sites program for industrial sites that have been vetted to meet an individual project's needs.
- The agency continues to deliver on its commitment to transparency by implementing changes that provide increased information to the public, available via the **InformSC** portal, while working to identify further opportunities to enhance transparency.
- The **ScribbleSC** platform remains the home for podcasts and related social media to promote South Carolina's innovation community resources.
- In partnership with other stakeholders, S.C. Commerce unveiled the **Roadtrip Nation program**, a documentary to connect young people with career exploration of South Carolina's diverse industries.
- S.C. Commerce continues to elevate its presence utilizing statewide economic development press releases, a growing social media presence and carefully curated LinkedIn content for agency leadership.
- The agency's social platforms gained notable traction in FY22 as compared to FY21. S.C. Commerce's LinkedIn profile gained nearly 20% in new followers with a 6.9% increase in page views. The agency's Facebook account had an incredible 87% increase in page reach and more than 53% increase in visits. And new followers of S.C. Commerce on Twitter increased more than 132%.

The ability to efficiently move goods to world markets is critical to sustaining the state's competitiveness, both domestically and internationally. Ongoing efforts to strengthen South Carolina's infrastructure network reached major milestones this year including the Navy Base Intermodal Facility (NBIF) and Camp Hall.

- Navy Base Intermodal Facility (NBIF)
  - o The S.C. General Assembly determined in 2021 by Joint Resolution that the S.C. Ports Authority (SCPA) should be the state agency responsible for implementing the NBIF project along with other port-related improvements.
  - o Over the last year and pursuant to an Intergovernmental Agreement required by the Joint Resolution, Palmetto Railways has been transferring permits, contracts and the intermodal terminal-related real property needed for the NBIF to the SCPA. That process is ongoing and expected to be complete in October 2022.
  - o Once the facility is constructed by SCPA, Palmetto Railways will provide rail switching services for the facility.
- Camp Hall Rail Line

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- o The proposed rail line will bring industrial rail service to the Camp Hall Commerce Park in Berkeley County, while supporting overall infrastructure needs and opening the door to greater economic development efforts in South Carolina.
- o Bridge design review is currently being reviewed by the Federal Energy Regulatory Commission (FERC), via Santee Cooper, for the bridge design over the diversion canal located on Santee Cooper-owned and FERC-regulated property. Approval is pending for this specific review, and other design reviews will be completed with Santee Cooper and FERC during the design completion and construction.
- o A new project design engineer has been onboarded to complete full design. Additionally, the project has been broken into construction phases. The first phase of construction is anticipated to be complete by the end of next year.

Finally, the agency underwent a successful reorganization to restructure divisions to better align synergies, eliminate silos and increase efficiency. To support this internal shift, a full-time, senior team member was hired who is committed to providing training and facilitating professional development. The agency also redesigned the Director of External Affairs role to include pro-active, consistent engagement with state and federal elected officials. And to support this elevated engagement, there is now a dedicated, full-time staff member serving as an intergovernmental liaison to support for external affairs communications.

Through the agency reorganization and refreshed leadership engagement, Secretary Lightsey was and is deliberate in positioning S.C. Commerce to fulfill its mission of creating economic opportunities to increase choices for all South Carolinians while all team members work toward the vision of embracing the future to ensure the state’s sustainable advantage. To maintain this forward-facing effort, the agency has: embarked on the creation of a new brand that will embrace South Carolina’s future; started engaging in a strategic planning effort to define the agency’s goals for the next few years; and committed to recommending flexible incentives to address existing and future industry needs. S.C. Commerce is also committed to ensuring the state is prepared to embrace transformational change and is proactive in exploring opportunities for continued success.

### **Risk Assessment and Mitigation Strategies**

- 1. Potential public impact:** Should S.C. Commerce not accomplish its goals and objectives, the public would potentially realize the impact with a general decrease in economic opportunity, including employment opportunities and overall quality of life.
- 2. Potential outside mitigation efforts:** While S.C. Commerce cannot control some of the factors that directly influence the state’s business operating climate, the team has adopted a pro-active approach to ensure companies already operating — or looking to operate — within our borders have the support and available resources to best navigate any uncertainty.
- 3. Three options for the General Assembly to help resolve the issue (before it becomes a crisis):**
  - a. To sustain the state’s economic development momentum, the General Assembly would be deliberate in maintaining South Carolina’s pro-business environment, including all areas of the state.
  - b. As the economy continues to diversify and to ensure South Carolina’s competitive advantage, the General Assembly would be receptive to modifying the state’s incentive structure to meet these evolving needs and keep South Carolina competitive with neighboring states.

Fiscal Year 2022

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- c. To ensure the state’s sustainable future in terms of the opportunities robust economic development creates for South Carolinians, S.C. Commerce needs to enhance its ability to market the state and the benefits of doings business here across the country and the world.

**AGENCY NAME:**

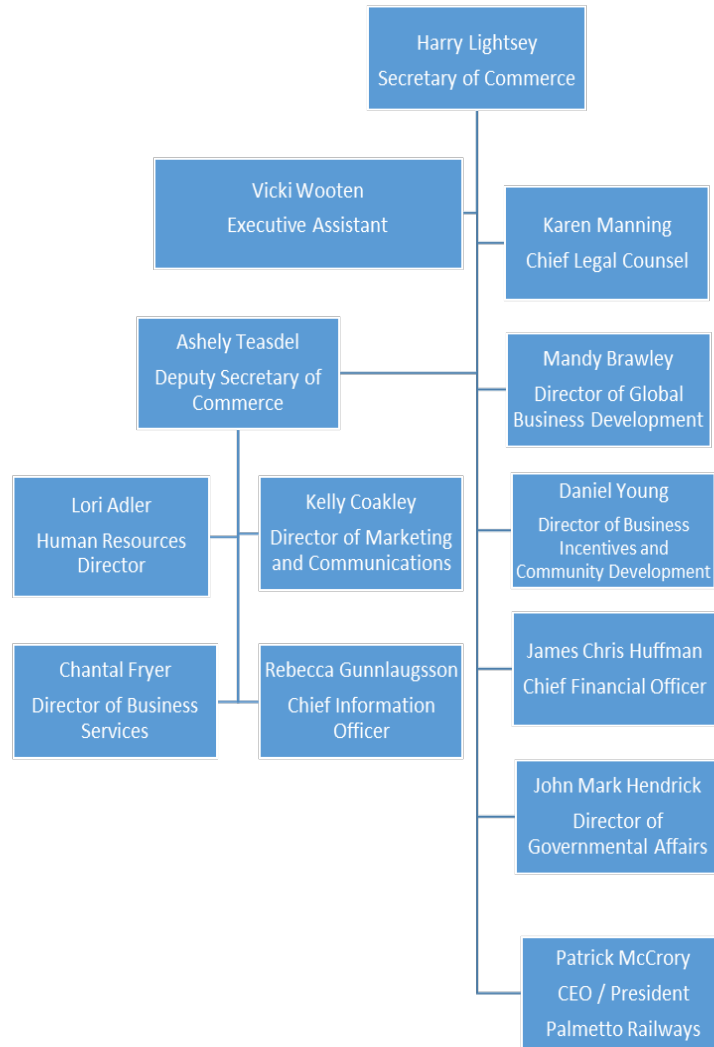
**SC Department of Commerce**

**AGENCY CODE:**

**P320**

**SECTION:**

**050**



# FY2022

## Reorganization and Compliance

as submitted for the Accountability Report by:

### P320 - DEPARTMENT OF COMMERCE

#### Primary Contact

| First Name | Last Name | Role/Title | Email Address           | Phone        |
|------------|-----------|------------|-------------------------|--------------|
| Chris      | Huffman   | CFO        | chuffman@sccommerce.com | 803-737-0462 |

#### Secondary Contact

| First Name | Last Name | Role/Title                                      | Email Address         | Phone        |
|------------|-----------|---|-----------------------|--------------|
| Alex       | Clark     | Deputy Director of Marketing and Communications | aclark@sccommerce.com | 803-737-1998 |

#### Agency Mission

Create economic opportunities to increase choices for all South Carolinians

**Adopted in:**

**2021**

#### Agency Vision

Embrace the future to ensure South Carolina's sustainable advantage

**Adopted in:**

**2021**

#### Recommendations for reorganization requiring legislative change:

None

#### Agency intentions for other major reorganization to divisions, departments, or programs to allow the agency to operate more effectively and efficiently in the succeeding fiscal year:

None

#### Significant events related to the agency that occurred in FY2022

| Description of Event   | Start | End     | Agency Measures Impacted  | Other Impacts   |
|--|-------|---------|---|---|
| Commerce started the process of identifying a new brand to bolster domestic and international marketing and overall messaging.   | May   | June    | South Carolina's ranking of the most business- friendly state in the U.S. | A rebranding would impact most of the agency measures |
| Commerce delivered on its commitment to transparency by implementing changes that provide increased information to the public while working to identify further opportunities to enhance transparency. | July  | January | Meet or Exceed jobs recruited goal established by agency                  | Capital Investment recruitment also impacted          |

**Is the agency in compliance with S.C. Code Ann. § 2-1-220, which requires submission of certain reports to the Legislative Services Agency for publication online and the State Library? (See also S.C. Code Ann. § 60-2-20).**

Yes

Reason agency is out of compliance: (if applicable)

**Is the agency in compliance with various requirements to transfer its records, including electronic ones, to the Department of Archives and History? See the Public Records Act (S.C. Code Ann. § 20-1-10 through 20-1-180) and the South Carolina Uniform Electronic Transactions Act (S.C. Code Ann. § 26-6-10 through 26-10-210).**

Yes

**Does the law allow the agency to promulgate regulations?**

Yes

Law number(s) which gives the agency the authority to promulgate regulations:

**Has the agency promulgated any regulations?**

No

**Is the agency in compliance with S.C. Code Ann. § 1-23-120 (J), which requires an agency to conduct a formal review of its regulations every five years?**

Yes

(End of Reorganization and Compliance Section)



# FY2022

## Strategic Plan Results

as submitted for the Accountability Report by:

P320 - DEPARTMENT OF COMMERCE

- Goal 1** Attract capital investment and job creation throughout South Carolina
- Goal 2** Build on the strengths of the state's existing, small, and emerging industries
- Goal 3** Increase the knowledge and available infrastructure in South Carolina through workforce and community development
- Goal 4** Serve as the connection for the business and education communities in order to prepare the workforce to meet industry demands
- Goal 5** Manage agency assets to achieve agency goals and objectives

| Perf. Measure Number  | Description  | Base             | Target           | Actual           | Value Type    | Desired Outcome          | Time Applicable                         | Calculation Method                                | Data Source                         | Data Location                             | Stakeholder Need Satisfied   | Primary Stakeholder   | State Funded Program Number Responsible   | Notes |
|---|--|------------------|------------------|------------------|---------------|--------------------------|---|---|-------------------------------------|---|--|---|---|-------|
| <b>1.1 Implement a targeted marketing strategy to promote new investment and job creation</b> |  |                  |                  |                  |               |                          |   |   |                                     |   |  |   |   |       |
| <b>State Objective: Public Infrastructure and Economic Development</b>                        |  |                  |                  |                  |               |                          |   |   |                                     |   |  |   |   |       |
| 1.1.1   | Meet or Exceed capital investment goal established by agency   | 4,034,235,192.00 | 4,000,000,000.00 | 5,723,103,289.00 | Dollar Amount | equal to or greater than | Calendar Year (January 1 - December 31) | Calculated from commitment letters from companies | Customer Relation Management System | Customer Relationship Management Software | Ability to assess the effectiveness of the agency in recruiting capital investment into South Carolina | Taxpayer, Site Selector, prospective company and anyone looking to compare South Carolina to other states | 0200.010000.000; 6000.100100.000; 6000.120100.000; 6000.120200X000; 6000.150115X000; 6001.010100.000; 6001.011000X000; 6001.050100.000; 6001.150100.000; 9804.140000X 000 |       |
| 1.1.2   | Meet or Exceed jobs recruited goal established by agency   | 11147            | 12500            | 18338            | Count         | equal to or greater than | Calendar Year (January 1 - December 31) | Calculated from commitment letters from companies | Customer Relation Management System | Customer Relationship Management Software | Ability to assess the effectiveness of the agency in recruiting job creation into South Carolina       | Taxpayer, Site Selector, prospective company and anyone looking to compare South Carolina to other states | 0200.010000.000; 6000.100100.000; 6000.120100.000; 6000.120200X000; 6000.150115X000; 6001.010100.000; 6001.011000X000; 6001.050100.000; 6001.150100.000; 9804.140000X 000 |       |
| 1.1.3   | South Carolina's ranking of the most business- friendly state in the U.S.  | 3                | 10               | 4                | Rank          | equal to or less than    | Calendar Year (January 1 - December 31) | Area Development Magazine                         | Area Development Magazine           | Area Development Magazine                 | Evaluation of business-friendly climate of the South Carolina  | Taxpayer, Site Selector, prospective company and anyone looking to compare South Carolina to other states | ALL programs  |       |
| 1.1.4   | South Carolina's ranking among the states in Foreign Direct Investment jobs as a percentage of total employment    | New              | 10               | 1                | Rank          | equal to or less than    | Calendar Year (January 1 - December 31) | Global Business                                   | Global Business                     | Global Business                           | Ability to assess the effectiveness of the agency in recruiting foreign- owned businesses              | Taxpayer, Site Selector, prospective company and anyone looking to compare South Carolina to other states | 0200.010000.000; 6000.100100.000; 6000.120100.000; 6000.120200X000; 6000.150115X000; 6001.010100.000; 6001.011000X000; 6001.050100.000; 6001.150100.000; 9804.140000X 000 |       |
| <b>1.2 Increase Emphasis on recruiting jobs to rural communities of SC</b>                    |  |                  |                  |                  |               |                          |   |   |                                     |   |  |   |   |       |
| <b>State Objective: Public Infrastructure and Economic Development</b>                        |  |                  |                  |                  |               |                          |   |   |                                     |   |  |   |   |       |
| 1.2.1   | Meet or Exceed goal established by agency for jobs recruited in rural areas of SC.                                 | 3104             | 3000             | 3709             | Count         | greater than             | December 31)                            | Credit purposes                                   | System                              | Software                                  | Ability to assess the effectiveness of the agency in recruiting to rural communities                   | Tier III and Tier IV Counties   | 0200.010000.000; 6000.100100.000; 6000.120100.000; 6000.120200X000; 6000.150115X000; 6001.010100.000; 6001.011000X000; 6001.050100.000; 6001.150100.000; 9804.140000X 000 |       |
| 1.2.2   | Meet or Exceed % of jobs recruited in rural areas of SC as compared to % of labor pool residing in rural counties. | 28.00%           | 24.00%           | 20%              | Percent       | greater than             | December 31)                            | by the SCDOR.                                     | System                              | Software                                  | Ability to assess the effectiveness of the agency in recruiting to rural communities                   | Tier III and Tier IV Counties   | 0200.010000.000; 6000.100100.000; 6000.120100.000; 6000.120200X000; 6000.150115X000; 6001.010100.000; 6001.011000X000; 6001.050100.000; 6001.150100.000; 9804.140000X 000 |       |
| <b>2.1 Build on the strengths of the state's existing industries</b>                          |  |                  |                  |                  |               |                          |   |   |                                     |   |  |   |   |       |
| <b>State Objective: Public Infrastructure and Economic Development</b>                        |  |                  |                  |                  |               |                          |   |   |                                     |   |  |   |   |       |

| Perf. Measure Number  | Description  | Base  | Target | Actual | Value Type | Desired Outcome          | Time Applicable                         | Calculation Method                              | Data Source                         | Data Location  | Stakeholder Need Satisfied   | Primary Stakeholder   | State Funded Program Number Responsible           | Notes |
|---|--|-------|--------|--------|------------|--------------------------|---|---|-------------------------------------|--|--|---|---|-------|
| 2.1.1   | Hold seminars with partners to increase existing businesses understanding of exporting and trade resources                           | 207   | 250    | 192    | Count      | equal to or greater than | State Fiscal Year (July 1 - June 30).   | Actual attendees                                | Attendance records of training      | Customer Relationship Management Software                      | The stakeholder need most satisfied by this measure is to assist with understanding the regulations and compliance requirements for exporting South Carolina products and services internationally.  | South Carolina Existing Industry, Economic Developers and Economic Development Partners.  | 6001.050100.000                                   |       |
| 2.1.2   | South Carolina's ranking of states in exports per capita   | 5     | 5      | 9      | Rank       | equal to or less than    | Calendar Year (January 1 - December 31) | Statistic provided by US Department of Commerce | US Department of Commerce           | Internal Files   | The stakeholder need most satisfied by this measure is to assist South Carolina businesses to sell products and services internationally.  | South Carolina Existing Industry, Economic Developers and Economic Development Partners.  | 6001.050100.000                                   |       |
| 2.1.3   | Number of companies visited as a result of the agency Existing Industry Visitation Program   | 628   | 650    | 371    | Count      | equal to or greater than | State Fiscal Year (July 1 - June 30).   | Number of visits                                | Customer Relation Management System | Customer Relationship Management Software                      | The stakeholder need most satisfied by this measure is assistance with cost avoidance, layoff aversion, increased sales, global competitiveness, pivoting production and achieving greater operational success                                       | Existing manufacturers in SC, primary target is small to mid-size firms with 100 employees or less.   | 6001.050100.000;600.120300X000                    |       |
| 2.1.4   | Calls addressed by agency concerning recycling industry inquiries  | 222   | 100    | 185    | Count      | equal to or greater than | State Fiscal Year (July 1 - June 30).   | Number of inquiries                             | Customer Relation Management System | Customer Relationship Management Software                      | Waste reduction, advance circular economy, support the state's recycling industry, may reduce disposal cost  | Primarily existing manufacturers in SC and manufacturers/pr prospects interested in coming to SC. Calls may also include residents, and other entities looking for recycling assistance | 6001.050100.000                                   |       |
| <b>2.2 Build on the strengths of the state's small businesses</b>                   |  |       |        |        |            |                          |   |   |                                     |  | <b>State Objective: Public Infrastructure and Economic Development</b>   |   |   |       |
| 2.2.1   | Calls addressed by agency concerning small business inquiries  | 622   | 250    | 1408   | Count      | equal to or greater than | State Fiscal Year (July 1 - June 30).   | Number of inquiries                             | Customer Relation Management System | Customer Relationship Management System (CRM) and Shared Drive | The stakeholder need most satisfied by this measure is assistance in locating small business support which includes financial resources, technical assistance, and connections to free business consultations to help start and grow their business. | South Carolina small and medium-sized existing companies, new entrepreneurs, and business startups.   | 6001.050100.000                                   |       |
| 2.2.2   | Host existing industry events for local suppliers and service providers to connect them with opportunities with state OEM's/Tier 1's | 767   | 450    | 350    | Count      | equal to or greater than | State Fiscal Year (July 1 - June 30).   | Actual attendees                                | Attendance records of training      | Customer Relationship Management Software                      | The stakeholder need most satisfied by this measure is assistance with supplier needs current and ongoing and to help grow businesses, gain exposure, and nurture business relationships and/or partnerships.  | South Carolina companies large and small, new or existing.  | 6001.050100.000                                   |       |
| <b>2.3 Build on the strengths of the state's innovative and emerging industries</b> |  |       |        |        |            |                          |   |   |                                     |  | <b>State Objective: Public Infrastructure and Economic Development</b>   |   |   |       |
| 2.3.1   | Year over year growth in Scribble Brand  | 33332 | 60000  | 61996  | Count      | equal to or greater than | State Fiscal Year (July 1 - June 30).   | Number of users to platform                     | Marketing Analytics                 | Google Analytics   | The science and technology business units receiving exposure to elevate the state's ability to attract STEM based talent and recruit research and development headquarters   | Academic Applied Researchers, Scientists, Inventors, CEOs, Entrepreneurs, CTOs  | 6000.350000.000; 6001.350500X000; 9806.720000X000 |       |

| Perf. Measure Number | Description   | Base | Target | Actual | Value Type | Desired Outcome          | Time Applicable                       | Calculation Method                         | Data Source                    | Data Location                             | Stakeholder Need Satisfied   | Primary Stakeholder  | State Funded Program Number Responsible           | Notes |
|----------------------|---|------|--------|--------|------------|--------------------------|---------------------------------------|--|--------------------------------|---|--|--|---|-------|
| 2.3.2                | Number of innovation ecosystem strategy, networking, and building events  | 15   | 10     | 16     | Count      | equal to or greater than | State Fiscal Year (July 1 - June 30). | Number of events                           | Office Records                 | Internal Files                            | Innovation requires the collisions of people. A knowledge economy cannot grow and thrive without connecting people to fellow future collaborators. The SCDOC Office of Innovation makes it part of its responsibility to create opportunities for the community to connect with one another.   | South Carolina's innovation community comprises a diverse stakeholder base including but not limited to: ecosystem builders, community leaders, economic developers, corporate, research institutions, small business owners, angel investors, venture capitalists, etc. | 6000.350000X000; 6001.350500X000; 9806.720000X000 |       |
| 2.3.3                | Number of companies accepted into the 3Phase program  | 32   | 10     | 32     | Count      | equal to or greater than | State Fiscal Year (July 1 - June 30). | Actual companies                           | Grantees                       | Program Database                          | The Small Business Innovation Research (SBIR) grants program is a highly competitive federal funding opportunity that statistically, South Carolina business owners were not utilizing. 3Phase addresses this by serving as a primary resource for businesses to navigate the complex process. | Small business owners, early stage-founders, university spinouts   | 6000.350000X000; 6001.350500X000; 9806.720000X000 |       |
| <b>3.1</b>           | <b>Work with local leaders to develop economic development "product," such as speculative buildings, industrial sites and parks to ensure that communities have available properties for investors and job creators</b> |      |        |        |            |                          |                                       |  |                                |   | <b>State Objective: Public Infrastructure and Economic Development</b>   |  |   |       |
| 3.1.1                | Add quality sites to revised building and sites database (LocateSC)   | 624  | 600    | 544    | Count      | equal to or greater than | State Fiscal Year (July 1 - June 30). | Number of actual sites on LocateSC         | LocateSC                       | LocateSC Database                         | Ability to find suitable sites in South Carolina where a business or industry may be located   | Business owner, Site Selector, Economic Development officials and real estate agents   | 6001.011500X000; 9806.320000X000                  |       |
| 3.1.2                | Add quality buildings to revised building and sites database (LocateSC)   | 336  | 275    | 346    | Count      | equal to or greater than | State Fiscal Year (July 1 - June 30). | Number of industrial buildings on LocateSC | LocateSC                       | LocateSC Database                         | Ability to find suitable buildings in South Carolina where a business or industry may be located   | Business owner, Site Selector, Economic Development officials and real estate agents   | 6001.011500X000; 9806.320000X000                  |       |
| <b>3.2</b>           | <b>Improve infrastructure of South Carolina Lower-Moderate Income (LMI) communities by making a suitable living environment more widely available.</b>  |      |        |        |            |                          |                                       |  |                                |   | <b>State Objective: Public Infrastructure and Economic Development</b>   |  |   |       |
| 3.2.1                | Number of predominantly LMI communities that received CDBG funding for new or improved infrastructure, facilities or services   | 35   | 10     | 28     | Count      | equal to or greater than | State Fiscal Year (July 1 - June 30). | Actual grantees                            | Grantees                       | Customer Relationship Management Software | Funding for community needs  | Local governments  | 6001.150500.000                                   |       |
| 3.2.2                | Number of predominantly LMI communities that received CDBG funding for community and regional planning and coordination initiatives   | 42   | 40     | 42     | Count      | equal to or greater than | State Fiscal Year (July 1 - June 30). | Actual grantees                            | Grantees                       | Customer Relationship Management Software | Funding for community needs  | Local governments  | 6001.150500.000                                   |       |
| 3.2.3                | Number of predominantly LMI communities that received CDBG funding to preserve neighborhoods through revitalization, development or elimination of blight   | 12   | 10     | 12     | Count      | equal to or greater than | State Fiscal Year (July 1 - June 30). | Actual grantees                            | Grantees                       | Customer Relationship Management Software | Funding for planning to assist in identifying and developing projects  | Local governments  | 6001.150500.000                                   |       |
| 3.2.4                | Number of LMI households that benefitted from CDBG funding by making existing affordable housing more sustainable by connecting units to public infrastructure  | 111  | 75     | 210    | Count      | equal to or greater than | State Fiscal Year (July 1 - June 30). | Actual households                          | Figures provided by grantees   | Customer Relationship Management Software | Funding for community needs  | Local governments  | 6001.150500.000                                   |       |
| <b>3.3</b>           | <b>Provide timely, relevant, and up-to-date economic development training for local leadership and practitioners.</b>   |      |        |        |            |                          |                                       |  |                                |   | <b>State Objective: Public Infrastructure and Economic Development</b>   |  |   |       |
| 3.3.1                | Meet or exceed the goal established by agency for number of attendees participating in agency sponsored training opportunities  | 575  | 250    | 526    | Count      | equal to or greater than | State Fiscal Year (July 1 - June 30). | Actual attendees to virtual meetings       | Attendance records of training | Internal Files                            | Improve knowledge of professional economic developers and community leaders involved in economic development to help individuals develop their communities.  | Professional economic developers, local (county and city) elected officials, economic development allies and various community leaders.  | 6000.100100.000                                   |       |

| Perf. Measure Number  | Description   | Base      | Target | Actual | Value Type | Desired Outcome          | Time Applicable                       | Calculation Method  | Data Source                                    | Data Location  | Stakeholder Need Satisfied  | Primary Stakeholder   | State Funded Program Number Responsible                                | Notes |
|---|---|-----------|--------|--------|------------|--------------------------|---------------------------------------|---|--|----------------|---|---|--|-------|
| 3.3.2   | Economic development training provided by agency meeting the needs of attendees   | 4.42      | 4.5    | 4.425  | Rank       | equal to or greater than | State Fiscal Year (July 1 - June 30). | Current value, based on 5 point scale with 5 being the highest score. Average score per training class added together then divided by numbers of classes offered by agency. | Evaluations completed by attendees of training | Internal Files | Improve knowledge of professional economic developers and community leaders involved in economic development to help individuals develop their communities. | Professional economic developers, local (county and city) elected officials, economic development allies and various community leaders. | 6000.100100.000  |       |
| <b>4.1 Facilitate the delivery of information, resources, and services to students and their parents, educators, employers in our local communities.</b>                              |   |           |        |        |            |                          |                                       |   |  |                |   |   | <b>State Objective: Public Infrastructure and Economic Development</b> |       |
| 4.1.1   | Number of educators receiving information, resources, and services at sponsored events  | 6515      | 7000   | 9236   | Count      | equal to or greater than | State Fiscal Year (July 1 - June 30). | Actual attendees  | Regional Workforce Advisors                    | Internal Files | Obtain a better understanding of the industries and jobs within their area.   | Teachers and educators.   | 6001.300000.000  |       |
| 4.1.2   | Number of students receiving information, resources, and services at sponsored events   | 39761     | 40000  | 61403  | Count      | equal to or greater than | State Fiscal Year (July 1 - June 30). | Actual attendees  | Regional Workforce Advisors                    | Internal Files | Learn about opportunities available for future employment and career opportunities.   | Students in South Carolina schools and educational institutions.  | 6001.300000.000  |       |
| 4.1.3   | Number of high schools and technical colleges participating in the Renaissance Manufacturing Initiative during the current period       | 254       | 200    | 265    | Count      | equal to or greater than | State Fiscal Year (July 1 - June 30). | Number participating  | Tallo  | Tallo          | Schools engaging their student population about current and future employment opportunities.  | Schools in South Carolina.  | 6001.300000.000  |       |
| 4.1.4   | Number of existing industries participating in the Renaissance Manufacturing Initiative during the current period                       | 321       | 250    | 384    | Count      | equal to or greater than | State Fiscal Year (July 1 - June 30). | Number participating  | Tallo  | Tallo          | Engage with the upcoming workforce to educate about future employment opportunities.  | Companies in South Carolina engaging with students.   | 6001.300000.000  |       |
| <b>4.2 Facilitate Applied Research by partnering SC institutes of Higher Education with Companies and Partners to collaborate and find solutions to real-time business conditions</b> |   |           |        |        |            |                          |                                       |   |  |                |   |   | <b>State Objective: Public Infrastructure and Economic Development</b> |       |
| 4.2.1   | Numbers of Partners/Companies involved in grants funded in the current year with Applied Research Fund Dollars                          | 11        | 15     | 15     | Count      | equal to or greater than | State Fiscal Year (July 1 - June 30). | Actual grantees   | Grantees                                       | Internal Files | Collaboration between Institutions of Higher Learning and Existing Manufacturers in South Carolina  | South Carolina Existing manufacturers engaged with the program and institutions of Higher Learning                                      | 6000.300500X000;9803.090000X000  |       |
| 4.2.2   | Funds Leveraged from grants funded in the current year with Applied Research Fund Dollars (as calculated as a ratio of the value to 1). | 1.31 to 1 | 1 to 1 | 1 to 1 | Ratio      | equal to or greater than | State Fiscal Year (July 1 - June 30). | Matching ratio of grant funding   | Actual grantees                                | Internal Files | Collaboration between Institutions of Higher Learning and Existing Manufacturers in South Carolina  | South Carolina Existing manufacturers engaged with the program and institutions of Higher Learning                                      | 6000.300500X000;9803.090000X000  |       |
| <b>5.1 Manage agency assets to achieve agency goals and objectives</b>  |   |           |        |        |            |                          |                                       |   |  |                |   |   | <b>State Objective: Public Infrastructure and Economic Development</b> |       |
| 5.1.1   | % of end of year state, earmarked, and restricted funds cash balance committed or obligated to future projects                          | 98.00%    | 95.00% | 97%    | Percent    | equal to or greater than | State Fiscal Year (July 1 - June 30). | Active obligations  | SCEIS  | Internal Files | The stakeholder need most satisfied by this measure is to determine the utilization of agency resources   | Citizens of the State and State leadership  | 0200.050000.000  |       |

# FY2023

## Strategic Plan Development

as submitted for the Accountability Report by:

P320 - DEPARTMENT OF COMMERCE

- Goal 1** Attract capital investment and job creation throughout South Carolina
- Goal 2** Build on the strengths of the state's existing, small, and emerging industries
- Goal 3** Increase the knowledge and available infrastructure in South Carolina through workforce and community development
- Goal 4** Serve as the connection for the business and education communities in order to prepare the workforce to meet industry demands
- Goal 5** Manage agency assets to achieve agency goals and objectives

| Perf. Measure Number  | Description  | Base             | Target           | Value Type    | Desired Outcome          | Time Applicable | Calculation Method                                | Data Source                         | Data Location                             | Stakeholder Need Satisfied   | Primary Stakeholder   | State Funded Program Number Responsible   | Notes  |
|---|--|------------------|------------------|---------------|--------------------------|-----------------|---|-------------------------------------|---|--|---|---|--|
| <b>1.1 Implement a targeted marketing strategy to promote new investment and job creation</b> |  |                  |                  |               |                          |                 |   |                                     |   |  |   |   | <b>State Objective: Public Infrastructure and Economic Development</b> |
| 1.1.1   | Meet or Exceed capital investment goal established by agency   | 5,723,103,289.00 | 4,000,000,000.00 | Dollar Amount | equal to or greater than | Calendar Year   | Calculated from commitment letters from companies | Customer Relation Management System | Customer Relationship Management Software | Ability to assess the effectiveness of the agency in recruiting capital investment into South Carolina | Taxpayer, Site Selector, prospective company and anyone looking to compare South Carolina to other states | 0200.010000.000;6000.100100.000;6000.120100.000;6000.120200X000;6000.150115X000;6001.010100.000;6001.011000X000;6001.050100.000;6001.150100.000;9804.140000X000 |  |
| 1.1.2   | Meet or Exceed jobs recruited goal established by agency   | 18338            | 12500            | Count         | equal to or greater than | Calendar Year   | Calculated from commitment letters from companies | Customer Relation Management System | Customer Relationship Management Software | Ability to assess the effectiveness of the agency in recruiting job creation into South Carolina       | Taxpayer, Site Selector, prospective company and anyone looking to compare South Carolina to other states | 0200.010000.000;6000.100100.000;6000.120100.000;6000.120200X000;6000.150115X000;6001.010100.000;6001.011000X000;6001.050100.000;6001.150100.000;9804.140000X000 |  |
| 1.1.3   | South Carolina's ranking of the most business-friendly state in the U.S.   | 4                | 10               | Rank          | equal to or less than    | Calendar Year   | Area Development Magazine                         | Area Development Magazine           | Area Development Magazine                 | Evaluation of business-friendly climate of the South Carolina  | Taxpayer, Site Selector, prospective company and anyone looking to compare South Carolina to other states | ALL programs  |  |
| 1.1.4   | South Carolina's ranking among the states in Foreign Direct Investment jobs as a percentage of total employment    | 1                | 10               | Rank          | equal to or less than    | Calendar Year   | Global Business                                   | Global Business                     | Global Business                           | Ability to assess the effectiveness of the agency in recruiting foreign-owned businesses               | Taxpayer, Site Selector, prospective company and anyone looking to compare South Carolina to other states | 0200.010000.000;6000.100100.000;6000.120100.000;6000.120200X000;6000.150115X000;6001.010100.000;6001.011000X000;6001.050100.000;6001.150100.000;9804.140000X000 |  |
| <b>1.2 Increase Emphasis on recruiting jobs to rural communities of SC</b>                    |  |                  |                  |               |                          |                 |   |                                     |   |  |   |   | <b>State Objective: Public Infrastructure and Economic Development</b> |
| 1.2.1   | Meet or Exceed goal established by agency for jobs recruited in rural areas of SC.                                 | 3709             | 3000             | Count         | greater than             | Calendar Year   | Credit purposes                                   | System                              | Software                                  | Ability to assess the effectiveness of the agency in recruiting to rural communities                   | Tier III and Tier IV Counties   | 0200.010000.000;6000.100100.000;6000.120100.000;6000.120200X000;6000.150115X000;6001.010100.000;6001.011000X000;6001.050100.000;6001.150100.000;9804.140000X000 |  |
| 1.2.2   | Meet or Exceed % of jobs recruited in rural areas of SC as compared to % of labor pool residing in rural counties. | 21.90%           | 24.00%           | Percent       | greater than             | Calendar Year   | by the SCDOR.                                     | System                              | Software                                  | Ability to assess the effectiveness of the agency in recruiting to rural communities                   | Tier III and Tier IV Counties   | 0200.010000.000;6000.100100.000;6000.120100.000;6000.120200X000;6000.150115X000;6001.010100.000;6001.011000X000;6001.050100.000;6001.150100.000;9804.140000X000 |  |

| Perf. Measure Number  | Description  | Base | Target | Value Type | Desired Outcome          | Time Applicable   | Calculation Method                              | Data Source                         | Data Location  | Stakeholder Need Satisfied   | Primary Stakeholder   | State Funded Program Number Responsible | Notes  |  |
|---|--|------|--------|------------|--------------------------|-------------------|---|-------------------------------------|--|--|---|---|--|--|
| <b>2.1 Build on the strengths of the state's existing industries</b>                |  |      |        |            |                          |                   |   |                                     |  |  |   |   | <b>State Objective: Public Infrastructure and Economic Development</b> |  |
| 2.1.1   | Hold seminars with partners to increase existing businesses understanding of exporting and trade resources                           | 192  | 150    | Count      | equal to or greater than | State Fiscal Year | Actual attendees                                | Attendance records of training      | Customer Relationship Management Software                      | The stakeholder need most satisfied by this measure is to assist with understanding the regulations and compliance requirements for exporting South Carolina products and services internationally.  | South Carolina Existing Industry, Economic Developers and Economic Development Partners.  | 6001.050100.000                         |  |  |
| 2.1.2   | South Carolina's ranking of states in exports per capita   | 9th  | 5th    | Rank       | equal to or less than    | Calendar Year     | Statistic provided by US Department of Commerce | US Department of Commerce           | Internal Files   | The stakeholder need most satisfied by this measure is to assist South Carolina businesses to sell products and services internationally.  | South Carolina Existing Industry, Economic Developers and Economic Development Partners.  | 6001.050100.000                         |  |  |
| 2.1.3   | Number of companies visited as a result of the agency Existing Industry Visitation Program   | 371  | 650    | Count      | equal to or greater than | State Fiscal Year | Number of visits                                | Customer Relation Management System | Customer Relationship Management Software                      | The stakeholder need most satisfied by this measure is assistance with cost avoidance, layoff aversion, increased sales, global competitiveness, pivoting production and achieving greater operational success                                       | Existing manufacturers in SC, primary target is small to mid-size firms with 100 employees or less.   | 6001.050100.000;6000.120300X000         |  |  |
| 2.1.4   | Calls addressed by agency concerning recycling industry inquiries  | 185  | 150    | Count      | equal to or greater than | State Fiscal Year | Number of inquiries                             | Customer Relation Management System | Customer Relationship Management Software                      | Waste reduction, advance circular economy, support the state's recycling industry, may reduce disposal cost  | Primarily existing manufacturers in SC and manufacturers/pr prospects interested in coming to SC. Calls may also include residents, and other entities looking for recycling assistance | 6001.050100.000                         |  |  |
| <b>2.2 Build on the strengths of the state's small businesses</b>                   |  |      |        |            |                          |                   |   |                                     |  |  |   |   | <b>State Objective: Public Infrastructure and Economic Development</b> |  |
| 2.2.1   | Calls addressed by agency concerning small business inquiries  | 1677 | 275    | Count      | equal to or greater than | State Fiscal Year | Number of inquiries                             | Customer Relation Management System | Customer Relationship Management System (CRM) and Shared Drive | The stakeholder need most satisfied by this measure is assistance in locating small business support which includes financial resources, technical assistance, and connections to free business consultations to help start and grow their business. | South Carolina small and medium-sized existing companies, new entrepreneurs, and business startups.   | 6001.050100.000                         |  |  |
| 2.2.2   | Host existing industry events for local suppliers and service providers to connect them with opportunities with state OEM's/Tier 1's | 350  | 450    | Count      | equal to or greater than | State Fiscal Year | Actual attendees                                | Attendance records of training      | Customer Relationship Management Software                      | The stakeholder need most satisfied by this measure is assistance with supplier needs current and ongoing and to help grow businesses, gain exposure, and nurture business relationships and/or partnerships.  | South Carolina companies large and small, new or existing.  | 6001.050100.000                         |  |  |
| <b>2.3 Build on the strengths of the state's innovative and emerging industries</b> |  |      |        |            |                          |                   |   |                                     |  |  |   |   | <b>State Objective: Public Infrastructure and Economic Development</b> |  |

| Perf. Measure Number | Description   | Base  | Target | Value Type | Desired Outcome          | Time Applicable   | Calculation Method                         | Data Source  | Data Location                             | Stakeholder Need Satisfied   | Primary Stakeholder  | State Funded Program Number Responsible                 | Notes |  |
|----------------------|---|-------|--------|------------|--------------------------|-------------------|--|--|---|--|--|---|-------|--|
| 2.3.1                | Year over year growth in Scribble Brand   | 61996 | 61800  | Count      | equal to or greater than | State Fiscal Year | Number of users to platform                | Marketing Analytics  | Google Analytics                          | The science and technology business units receiving exposure to elevate the state's ability to attract STEM based talent and recruit research and development headquarters | Academic Applied Researchers, Scientists, Inventors, CEOs, Entrepreneurs, CTOs   | 6000.350000X000;<br>6001.350500X000;<br>9806.720000X000 |       |  |
| 2.3.2                | Number of innovation ecosystem strategy, networking, and building events  | 16    | 11     | Count      | equal to or greater than | State Fiscal Year | Number of events                           | Office Records   | Internal Files                            | Create opportunities for the innovation community to connect with one another.   | South Carolina's innovation community comprises a diverse stakeholder base including but not limited to: ecosystem builders, community leaders, economic developers, corporate, research institutions, small business owners, angel investors, venture capitalists, etc. | 6000.350000X000;<br>6001.350500X000;<br>9806.720000X000 |       |  |
| 2.3.3                | Number of companies accepted into the 3Phase program  | 32    | 12     | Count      | equal to or greater than | State Fiscal Year | Actual companies                           | Grantees   | Program Database                          | Increasing access to the Small Business Innovation Research (SBIR) grants program  | Small business owners, early stage-founders, university spinouts   | 6000.350000X000;<br>6001.350500X000;<br>9806.720000X000 |       |  |
| <b>3.1</b>           | <b>Work with local leaders to develop economic development "product," such as speculative buildings, industrial sites and parks to ensure that communities have available properties for investors and job creators</b> |       |        |            |                          |                   |  | <b>State Objective: Public Infrastructure and Economic Development</b> |   |  |  |   |       |  |
| 3.1.1                | Add quality sites to revised building and sites database (LocateSC)   | 544   | 600    | Count      | equal to or greater than | State Fiscal Year | Number of actual sites on LocateSC         | LocateSC   | LocateSC Database                         | Ability to find suitable sites in South Carolina where a business or industry may be located   | Business owner, Site Selector, Economic Development officials and real estate agents   | 6001.011500X000;<br>9806.320000X000                     |       |  |
| 3.1.2                | Add quality buildings to revised building and sites database (LocateSC)   | 346   | 275    | Count      | equal to or greater than | State Fiscal Year | Number of industrial buildings on LocateSC | LocateSC   | LocateSC Database                         | Ability to find suitable buildings in South Carolina where a business or industry may be located   | Business owner, Site Selector, Economic Development officials and real estate agents   | 6001.011500X000;<br>9806.320000X000                     |       |  |
| <b>3.2</b>           | <b>Improve infrastructure of South Carolina Lower-Moderate Income (LMI) communities by making a suitable living environment more widely available.</b>  |       |        |            |                          |                   |  | <b>State Objective: Public Infrastructure and Economic Development</b> |   |  |  |   |       |  |
| 3.2.1                | Number of predominantly LMI communities that received CDBG funding for new or improved infrastructure, facilities or services   | 28    | 5      | Count      | equal to or greater than | State Fiscal Year | Actual grantees                            | Grantees   | Customer Relationship Management Software | Funding for community needs  | Local governments  | 6001.150500.000   |       |  |
| 3.2.2                | Number of predominantly LMI communities that received CDBG funding for community and regional planning and coordination initiatives   | 42    | 40     | Count      | equal to or greater than | State Fiscal Year | Actual grantees                            | Grantees   | Customer Relationship Management Software | Funding for community needs  | Local governments  | 6001.150500.000   |       |  |
| 3.2.3                | Number of predominantly LMI communities that received CDBG funding to preserve neighborhoods through revitalization, development or elimination of blight   | 12    | 15     | Count      | equal to or greater than | State Fiscal Year | Actual grantees                            | Grantees   | Customer Relationship Management Software | Funding for planning to assist in identifying and developing projects  | Local governments  | 6001.150500.000   |       |  |
| <b>3.3</b>           | <b>Provide timely, relevant, and up-to-date economic development training for local leadership and practitioners.</b>   |       |        |            |                          |                   |  | <b>State Objective: Public Infrastructure and Economic Development</b> |   |  |  |   |       |  |
| 3.3.1                | Meet or exceed the goal established by agency for number of attendees participating in agency sponsored training opportunities  | 526   | 250    | Count      | equal to or greater than | State Fiscal Year | Actual attendees to virtual meetings       | Attendance records of training   | Internal Files                            | Improve knowledge of professional economic developers and community leaders involved in economic development to help individuals develop their communities.                | Professional economic developers, local (county and city) elected officials, economic development allies and various community leaders.  | 6000.100100.000   |       |  |

| Perf. Measure Number  | Description   | Base   | Target | Value Type | Desired Outcome          | Time Applicable   | Calculation Method  | Data Source                                    | Data Location  | Stakeholder Need Satisfied  | Primary Stakeholder   | State Funded Program Number Responsible | Notes |
|---|---|--------|--------|------------|--------------------------|-------------------|---|--|----------------|---|---|---|-------|
| 3.3.2   | Economic development training provided by agency meeting the needs of attendees   | 4.425  | 4.5    | Rank       | equal to or greater than | State Fiscal Year | Current value, based on 5 point scale with 5 being the highest score. Average score per training class added together then divided by numbers of classes offered by agency. | Evaluations completed by attendees of training | Internal Files | Improve knowledge of professional economic developers and community leaders involved in economic development to help individuals develop their communities. | Professional economic developers, local (county and city) elected officials, economic development allies and various community leaders. | 6000.100100.000                         |       |
| <b>4.1 Facilitate the delivery of information, resources, and services to students and their parents, educators, employers in our local communities. State Objective: Public Infrastructure and Economic Development</b>                              |   |        |        |            |                          |                   |   |  |                |   |   |   |       |
| 4.1.1   | Number of educators receiving information, resources, and services at sponsored events  | 9236   | 8500   | Count      | equal to or greater than | State Fiscal Year | Actual attendees  | Regional Workforce Advisors                    | Internal Files | Obtain a better understanding of the industries and jobs within their area.   | Teachers and educators.   | 6001.300000.000                         |       |
| 4.1.2   | Number of students receiving information, resources, and services at sponsored events   | 61403  | 45000  | Count      | equal to or greater than | State Fiscal Year | Actual attendees  | Regional Workforce Advisors                    | Internal Files | Learn about opportunities available for future employment and career opportunities.   | Students in South Carolina schools and educational institutions.  | 6001.300000.000                         |       |
| 4.1.3   | Number of high schools and technical colleges participating in the Renaissance Manufacturing Initiative during the current period | 265    | 265    | Count      | equal to or greater than | State Fiscal Year | Number participating  | Tallo  | Tallo          | Learn about opportunities available for future employment and career opportunities.   | Schools in South Carolina.  | 6001.300000.000                         |       |
| 4.1.4   | Number of existing industries participating in the Renaissance Manufacturing Initiative during the current period                 | 384    | 300    | Count      | equal to or greater than | State Fiscal Year | Number participating  | Tallo  | Tallo          | Engage with the upcoming workforce to educate about future employment opportunities.  | Companies in South Carolina engaging with students.   | 6001.300000.000                         |       |
| <b>4.2 Facilitate Applied Research by partnering SC institutes of Higher Education with Companies and Partners to collaborate and find solutions to real-time business conditions State Objective: Public Infrastructure and Economic Development</b> |   |        |        |            |                          |                   |   |  |                |   |   |   |       |
| 4.2.1   | Numbers of Partners/Companies involved in grants funded in the current year with Applied Research Fund Dollars                    | 15     | 15     | Count      | equal to or greater than | State Fiscal Year | Actual grantees   | Grantees                                       | Internal Files | Collaboration between Institutions of Higher Learning and Existing Manufacturers in South Carolina  | South Carolina Existing manufacturers engaged with the program and institutions of Higher Learning                                      | 6000.300500X000:9<br>803.090000X000     |       |
| <b>5.1 Manage agency assets to achieve agency goals and objectives State Objective: Public Infrastructure and Economic Development</b>  |   |        |        |            |                          |                   |   |  |                |   |   |   |       |
| 5.1.1   | % of end of year state, earmarked, and restricted funds cash balance committed or obligated to future projects                    | 97.00% | 95.00% | Percent    | equal to or greater than | State Fiscal Year | Active obligations  | SCEIS  | Internal Files | The stakeholder need most satisfied by this measure is to determine the utilization of agency resources   | Citizens of the State and State leadership  | 0200.050000.000                         |       |



# FY2022

## Budget Data

as submitted for the Accountability Report by:

### P320 - DEPARTMENT OF COMMERCE

| State Funded Program No. | State Funded Program Title             | Description of State Funded Program   | (Actual) General | (Actual) Other | (Actual) Federal | (Actual) Total   | (Projected) General2 | (Projected) Other | (Projected) Federal4 | (Projected) Total |
|--------------------------|--|---|------------------|----------------|------------------|------------------|----------------------|-------------------|----------------------|-------------------|
| 0200.010000.000          | Office Of Secretary                    | Executive management of the agency  | \$ 783,806.36    |                |                  | \$ 783,806.36    | \$ 750,000.00        | \$ -              | \$ -                 | \$ 750,000.00     |
| 0200.050000.000          | Financial Services                     | Finance, budget and human resources services for the agency   | \$ 900,996.59    | \$ 153,414.01  |                  | \$ 1,054,410.60  | \$ 900,000.00        | \$ 175,000.00     | \$ -                 | \$ 1,075,000.00   |
| 0200.500000.000          | Information Technology                 | Information technology functions for the agency   | \$ 296,370.27    | \$ 208,955.52  |                  | \$ 505,325.79    | \$ 250,000.00        | \$ 200,000.00     | \$ -                 | \$ 450,000.00     |
| 6000.010900X000          | Public-Private Partnerships            | Public-Private Partnerships that the agency has agreements with to perform certain services   | \$ 100,000.00    |                |                  | \$ 100,000.00    | \$ 100,000.00        | \$ -              | \$ -                 | \$ 100,000.00     |
| 6000.052000X000          | Council on Competitiveness             | Direct Appropriation provided by the General Assembly for the South Carolina Council on Competitiveness   | \$ 250,000.00    |                |                  | \$ 250,000.00    | \$ 250,000.00        | \$ -              | \$ -                 | \$ 250,000.00     |
| 6000.052500X000          | SC Small Business Development Centers  | Direct Appropriation provided by the General Assembly for the South Carolina Small Business Development Centers   | \$ 500,000.00    |                |                  | \$ 500,000.00    | \$ 1,000,000.00      | \$ -              | \$ -                 | \$ 1,000,000.00   |
| 6000.100100.000          | Community & Rural Development          | To assist local leaders in achieving success for their communities through product development, asset development and leadership and community investment.  | \$ 76,539.63     | \$ 432,633.62  |                  | \$ 509,173.25    | \$ 100,000.00        | \$ 450,000.00     | \$ -                 | \$ 550,000.00     |
| 6000.120100.000          | Mktg, Communications & Research        | To develop marketing strategies utilizing the State's brand in recruiting industry and attracting investments to the State. To provide real-time, accurate data, information, and research to support the mission of the agency in recruiting industry and attracting investments to the State. | \$ 827,294.12    |                |                  | \$ 827,294.12    | \$ 900,000.00        | \$ -              | \$ -                 | \$ 900,000.00     |
| 6000.120200X000          | Business Development & Marketing       | Marketing strategies utilizing the State's brand in recruiting industry and attracting investments to the State.  | \$ 563,235.74    |                |                  | \$ 563,235.74    | \$ 900,000.00        | \$ -              | \$ -                 | \$ 900,000.00     |
| 6000.120300X000          | SC Manufacturing Extension Partnership | Direct Appropriation provided by the General Assembly for the South Carolina Manufacturing Extension Partnership  | \$ 1,582,049.00  |                |                  | \$ 1,582,049.00  | \$ 1,582,049.00      |                   |                      | \$ 1,582,049.00   |
| 6000.150115X000          | Closing Fund                           | To assist with economic development projects that will represent new jobs and capital investment in the state, either as a result of new business locations or existing business retention and expansion.   | \$ 12,834,370.54 |                |                  | \$ 12,834,370.54 | \$ 25,000,000.00     | \$ -              | \$ -                 | \$ 25,000,000.00  |
| 6000.300500X000          | Applied Research Centers               | Collaborative Program related to industry cluster research needs and higher institutions capabilities   | \$ 956,869.40    |                |                  | \$ 956,869.40    | \$ 2,000,000.00      | \$ -              | \$ -                 | \$ 2,000,000.00   |
| 6000.350000.000          | Innovation/Emerging Industries         | To support the growth of the state's high-tech and high-growth industry under the goals of the SC Innovation Plan.  | \$ 288,804.89    |                |                  | \$ 288,804.89    | \$ 300,000.00        | \$ -              | \$ -                 | \$ 300,000.00     |
| 6001.010100.000          | Global Business Development            | To recruit new and existing expansions and locations; to increase the capital investment and number of jobs in South Carolina.  | \$ 3,299,094.73  | \$ 85,707.00   |                  | \$ 3,384,801.73  | \$ 3,400,000.00      | \$ 80,000.00      | \$ -                 | \$ 3,480,000.00   |
| 6001.011000X000          | Local Economic Development Alliances   | Direct Appropriation provided by the General Assembly for the Local Economic Development Alliances of South Carolina  | \$ 5,000,000.00  |                |                  | \$ 5,000,000.00  | \$ 5,000,000.00      | \$ -              | \$ -                 | \$ 5,000,000.00   |
| 6001.011500X000          | LocateSC                               | To assist local governments in achieving success for their communities through product development.   | \$ 9,025,592.90  |                |                  | \$ 9,025,592.90  | \$ 9,000,000.00      | \$ -              | \$ -                 | \$ 9,000,000.00   |
| 6001.050100.000          | Small Business/Existing Industry       | To help South Carolina companies both large and small achieve peak performance by bringing together professionals who offer a wealth of experience in key areas to offer a dynamic approach that helps businesses and communities prosper.  | \$ 1,391,902.65  | \$ 209,105.72  | \$ 346,166.18    | \$ 1,947,174.55  | \$ 1,600,000.00      | \$ 250,000.00     | \$ 250,000.00        | \$ 2,100,000.00   |

| State Funded Program No. | State Funded Program Title   | Description of State Funded Program   | (Actual) General | (Actual) Other   | (Actual) Federal | (Actual) Total   | (Projected) General2 | (Projected) Other | (Projected) Federal4 | (Projected) Total |
|--------------------------|--|---|------------------|------------------|------------------|------------------|----------------------|-------------------|----------------------|-------------------|
| 6001.150100.000          | Coordinating Council for Economic Development                      | To assist with economic development projects that will represent new jobs and capital investment in the state, either as a result of new business locations or existing business retention and expansion. | \$ 173,882.32    | \$ 28,289,343.91 | \$ -             | \$ 28,463,226.23 | \$ -                 | \$ 30,000,000.00  | \$ -                 | \$ 30,000,000.00  |
| 6001.150500.000          | Community Grants   | To assist communities with grants for infrastructure, housing, economic development and planning.   | \$ 327,709.74    | \$ 13,389.17     | \$ 26,884,921.11 | \$ 27,226,020.02 | \$ 350,000.00        | \$ 20,000.00      | \$ 29,630,000.00     | \$ 30,000,000.00  |
| 6001.300000.000          | Regional Education Centers   | To work with business community and educational system to bridge the gap between our education system and our workforce needs.  | \$ 433,644.13    | \$ 1,588,230.07  | \$ 285,000.00    | \$ 2,306,874.20  | \$ 500,000.00        | \$ 2,000,000.00   | \$ 1,000,000.00      | \$ 3,500,000.00   |
| 6000.053000X000          | Procurement Technical Assistance Program (PTAP)                    | Direct Appropriation provided by the General Assembly for the Procurement Technical Assistance Program  | \$ 170,000.00    |                  |                  | \$ 170,000.00    | \$ 170,000.00        | \$ -              | \$ -                 | \$ 170,000.00     |
| 6001.350500X000          | Innovation Grant Program   | To support the growth of the state's high-tech and high-growth industry under the goals of the SC Innovation Plan.  | \$ 1,610,638.00  |                  |                  | \$ 1,610,638.00  | \$ 2,000,000.00      | \$ -              | \$ -                 | \$ 2,000,000.00   |
| 9500.050000.000          | State Employer Contributions                                       | The state funded program used to record employer contributions for the agency.  | \$ 2,037,760.61  | \$ 850,454.30    | \$ 184,736.24    | \$ 3,072,951.15  | \$ 2,200,000.00      | \$ 900,000.00     | \$ 200,000.00        | \$ 3,300,000.00   |
| 9803.090000X000          | Research   | Collaborative Program related to industry cluster research needs and higher institutions capabilities   | \$ -             |                  |                  | \$ -             | \$ -                 | \$ -              | \$ -                 | \$ -              |
| 9803.860000X000          | Economic Development Hubs & Community Development                  | Passthru funding received by the agency in prior years  | \$ -             |                  |                  | \$ -             | \$ -                 | \$ -              | \$ -                 | \$ -              |
| 9804.140000X000          | Deal Closing Fund  | To assist with economic development projects that will represent new jobs and capital investment in the state, either as a result of new business locations or existing business retention and expansion. | \$ -             |                  |                  | \$ -             | \$ -                 | \$ -              | \$ -                 | \$ -              |
| 9804.870000X000          | Rural School District & Economic Development Closing Fund          | To assist eligible local governments in achieving success for their communities.  | \$ 1,183,713.20  |                  |                  | \$ 1,183,713.20  | \$ 25,000,000.00     | \$ -              | \$ -                 | \$ 25,000,000.00  |
| 9806.320000X000          | Locate SC Site Inventory   | To assist local governments in achieving success for their communities through product development.   | \$ 3,938,415.74  |                  |                  | \$ 3,938,415.74  | \$ 8,000,000.00      | \$ -              | \$ -                 | \$ 8,000,000.00   |
| 9806.720000X000          | Office Of Innovation   | To support the growth of the state's high-tech and high-growth industry under the goals of the SC Innovation Plan.  | \$ 28,562.79     |                  |                  | \$ 28,562.79     | \$ -                 | \$ -              | \$ -                 | \$ -              |
| 9812.040000X000          | Town of Lamar - Water System Corrective Action Plan                | Passthru funding received by the agency in prior years for the Town of Lamar  | \$ -             |                  |                  | \$ -             | \$ -                 | \$ -              | \$ -                 | \$ -              |
| 9813.250000X000          | Williamsburg County Economic Development                           | Passthru funding received by the agency in prior years for Williamsburg County  | \$ -             |                  |                  | \$ -             | \$ -                 | \$ -              | \$ -                 | \$ -              |
| 9806.300000X000          | SC Minority Business Center  | Passthru funding received by the agency in the current year for the SC Minority Business Center   | \$ 225,000.00    |                  |                  | \$ 225,000.00    | \$ 75,000.00         | \$ -              | \$ -                 | \$ 75,000.00      |
| 9814.380000X000          | SC Association for Community Economic Development                  | Passthru funding received by the agency in the current year for the SC Association for Community Economic Development   | \$ 487,500.00    |                  |                  | \$ 487,500.00    | \$ 1,500,000.00      | \$ -              | \$ -                 | \$ 1,500,000.00   |
| 9815.340000X000          | North Maple Street/Kapstone/Global Trade Center Improvements       | Passthru funding received by the agency in the current year for the North Maple Street/Kapstone/Global Trade Center Improvements  | \$ 2,820,851.00  |                  |                  | \$ 2,820,851.00  | \$ -                 | \$ -              | \$ -                 | \$ -              |
| 9813.350000X000          | SC Technology and Aviation Center Infrastructure Upgrades          | Passthru funding received by the agency in the current year for the SC Technology and Aviation Center Infrastructure Upgrades   | \$ 9,000,000.00  |                  |                  | \$ 9,000,000.00  | \$ -                 | \$ -              | \$ -                 | \$ -              |
| 9814.390000X000          | SouthernCarolina Regional Development Alliance Building Renovation | Passthru funding received by the agency in the current year for the SouthernCarolina Regional Development Alliance Building Renovation  | \$ 100,000.00    |                  |                  | \$ 100,000.00    | \$ -                 | \$ -              | \$ -                 | \$ -              |
| 9808.290000X000          | Gallo Economic Development Project                                 | Non-Recurring Funding for Gallo economic development project  | \$ 5,787,235.72  |                  |                  | \$ 5,787,235.72  | \$ 2,512,764.00      | \$ -              | \$ -                 | \$ 2,512,764.00   |
| 9810.280000X000          | PGA Championship 2021  | Non-Recurring Funding to reimburse the agency for its portion of the 2021 PGA Championship Sponsorship  | \$ 360,000.00    |                  |                  | \$ 360,000.00    | \$ -                 | \$ -              | \$ -                 | \$ -              |
| 9815.330000X000          | Unemployment Job Training  | Pilot job training program administered by the agency   | \$ 26,032.00     |                  |                  | \$ 26,032.00     | \$ 373,968.00        | \$ -              | \$ -                 | \$ 373,968.00     |
| 9815.370000X000          | Palmetto Goodwill  | Passthru funding received by the agency in the current year for the Palmetto Goodwill   | \$ 250,000.00    |                  |                  | \$ 250,000.00    | \$ 250,000.00        | \$ -              | \$ -                 | \$ 250,000.00     |
| 9816.360000X000          | Graduation Alliance  | Passthru funding received by the agency in the current year for the Graduation Alliance   | \$ 496,750.00    |                  |                  | \$ 496,750.00    | \$ 3,250.00          | \$ -              | \$ -                 | \$ 3,250.00       |

# FY2022

## Legal Data

as submitted for the Accountability Report by:

P320 - DEPARTMENT OF COMMERCE

| Law number | Jurisdiction | Type    | Description  | Purpose the law serves:   | Notes:  | Changes made during FY2022 |
|------------|--------------|---------|--|---|---|----------------------------|
| 12-10-50   | State        | Statute | Outlines qualifications for business to be eligible for the program.   | Not related to agency deliverable   |   | No Change                  |
| 12-10-60   | State        | Statute | Establishes parameters for revitalization agreements between qualified businesses and the CCED   | Not related to agency deliverable   |   | No Change                  |
| 12-10-80   | State        | Statute | Establishes Job Development Credits. The Job Development Credit effectively uses the personal withholding taxes of new employees for reimbursements of eligible capital expenditures (land, building, site development, pollution control equipment or infrastructure). Employees receive a credit equal to the withholding used by the company; therefore, there is no financial impact on employees. | Requires a service  | Manage Enterprise Program - CCED                            | Amended                    |
| 12-10-81   | State        | Statute | Establishes parameters for job development tax credits for qualifying industries.  | Not related to agency deliverable   |   | No Change                  |
| 12-10-82   | State        | Statute | Establishes parameters for irrevocable assignments for future payments.  | Not related to agency deliverable   |   | No Change                  |
| 12-10-85   | State        | Statute | Outlines purpose, use, and administration of the State Rural Infrastructure Fund.  | Requires a service  | Manage Rural Infrastructure Fund                            | No Change                  |
| 12-10-10   | State        | Statute | Creates the Enterprise Zone Act of 1995.   | Not related to agency deliverable   |   | No Change                  |
| 12-28-2910 | State        | Statute | Establishes the Set Aside Fund for use by the CCED   | Not related to agency deliverable   |   | No Change                  |
| 12-6-3375  | State        | Statute | Establishes that the CCED approves applications for qualifying businesses to receive the International Trade Incentive or Port Credit.   | Requires a service  | Port Credit - CCED  | No Change                  |
| 12-21-6540 | State        | Statute | Requires Commerce to manage the Tourism Infrastructure Fund.   | Requires a service  | Manage Tourism Infrastructure Fund                          | No Change                  |
| 11-37-200  | State        | Statute | Establishes the Water Resources Coordinating Council and names the Secretary of Commerce or his or her designee to the Council.  | Board, commission, or committee on which someone from our agency must/may serve | Water Resources Coordinating Council.                       | No Change                  |
| 11-41-70   | State        | Statute | Requires Commerce to manage the economic development bond funding.   | Requires a service  | Manage ED bond funding.                                     | No Change                  |
| 11-45-40   | State        | Statute | Establishes the Venture Capital Authority (VCA) as an agency within Commerce to identify and select qualified professional investors who will invest in South Carolina companies.  | Requires a service  | Manage Venture Capital Authority                            | No Change                  |
| 11-50-50   | State        | Statute | Establishes the Board of Directors for the Rural Infrastructure Authority ("RIA"), and names the Secretary of Commerce as chairman.  | Board, commission, or committee on which someone from our agency must/may serve | Rural Infrastructure Authority board.                       | No Change                  |
| 11-50-65   | State        | Statute | Establishes that the DOC will provide administrative support to the State Rural Infrastructure Authority or any of its divisions.  | Requires a service  | Shared Resources  | No Change                  |
| 11-56-100  | State        | Statute | Requires Commerce to administer the Microenterprise Partnership Program to coordinate and facilitate microlending and microenterprises within the state.   | Requires a service  | Community Development Organizations-Microenterprise Program | No Change                  |
| 11-56-40   | State        | Statute | Establishes the Microenterprise Partnership Program, under Commerce, to coordinate and facilitate microlending and microenterprises within the state.  | Requires a service  | Community Development Organizations-Microenterprise Program | No Change                  |
| 1-23-280   | State        | Statute | Establishes the Small Business Regulatory Review Committee, and directs that it be staffed and administered by SCDOC.  | Requires a service  | Small Business Regulatory Review Committee                  | No Change                  |
| 13-1-10    | State        | Statute | Establishes DOC as an agency to be comprised of various divisions, such divisions to have the functions and powers as provided for by law.   | Not related to agency deliverable   |   | No Change                  |

| Law number | Jurisdiction | Type    | Description  | Purpose the law serves:           | Notes:                        | Changes made during FY2022 |
|------------|--------------|---------|--|-----------------------------------|-------------------------------|----------------------------|
| 13-1-1310  | State        | Statute | Establishes the Division of Public Railways as a lump sum agency of DOC and all of its powers, functions and duties, including the power to issue revenue bonds and extend rail operations subject to approval of the SFAA.  | Requires a service                | Public Rail services          | No Change                  |
| 13-1-1320  | State        | Statute | Establishes definitions for Division of Public Railways  | Not related to agency deliverable |                               | No Change                  |
| 13-1-1330  | State        | Statute | Establishes the powers and duties of Director of division.   | Requires a service                | Public Rail services          | No Change                  |
| 13-1-1340  | State        | Statute | Transfers certain common carrier switching operations to division  | Not related to agency deliverable |                               | No Change                  |
| 13-1-1350  | State        | Statute | Establishes power of Director to extend division's operations.   | Not related to agency deliverable |                               | No Change                  |
| 13-1-1355  | State        | Statute | Establishes approval requirements for transfer of certain railroad equipment   | Not related to agency deliverable |                               | No Change                  |
| 13-1-1360  | State        | Statute | Establishes that bonds of division to be limited obligations.  | Not related to agency deliverable |                               | No Change                  |
| 13-1-1370  | State        | Statute | Bonds to be secured by pledge of division revenues.  | Not related to agency deliverable |                               | No Change                  |
| 13-1-1380  | State        | Statute | Establishes contract terms for construction and equipment.   | Not related to agency deliverable |                               | No Change                  |
| 13-1-1390  | State        | Statute | Establishes required steps prior to acquisition of railroads and equipment.  | Not related to agency deliverable |                               | No Change                  |
| 13-1-1400  | State        | Statute | Establishes the power of Director over disbursement of bond proceeds.  | Not related to agency deliverable |                               | No Change                  |
| 13-1-1410  | State        | Statute | Requires the financial records of additional acquisitions to be kept separately.   | Not related to agency deliverable |                               | No Change                  |
| 13-1-1420  | State        | Statute | Application of proceeds from sale of bonds.  | Not related to agency deliverable |                               | No Change                  |
| 13-1-1430  | State        | Statute | Establishes requirements necessary to refunding of bonds.  | Not related to agency deliverable |                               | No Change                  |
| 13-1-1440  | State        | Statute | Bonds to be lawful investments.  | Not related to agency deliverable |                               | No Change                  |
| 13-1-1450  | State        | Statute | Bonds, revenue, and property of division to be tax exempt.   | Not related to agency deliverable |                               | No Change                  |
| 13-1-1460  | State        | Statute | Approval of State Fiscal Accountability Authority as prerequisite to issuance of bonds; procedure.   | Not related to agency deliverable |                               | No Change                  |
| 13-1-1470  | State        | Statute | Director not subject to other limitations  | Not related to agency deliverable |                               | No Change                  |
| 13-1-1480  | State        | Statute | Division to hold title to assets and account for revenues; funds to be held in separate accounts.  | Not related to agency deliverable |                               | No Change                  |
| 13-1-1710  | State        | Statute | Creates the Coordinating Council for Economic Development with the Secretary of Commerce as Chair and the heads of ten other agencies as members.  | Not related to agency deliverable |                               | No Change                  |
| 13-1-1720  | State        | Statute | Establishes the purposes and duties of the Council.  | Requires a service                | Establish CCED                | No Change                  |
| 13-1-1730  | State        | Statute | Establishes annual reporting requirement.  | Requires a service                | Annual reporting requirements | No Change                  |
| 13-1-1740  | State        | Statute | Council to make recommendations to Governor, General Assembly, and Budget & Control Board as to economic development programs, policies, and appropriations.   | Not related to agency deliverable |                               | No Change                  |
| 13-1-1750  | State        | Statute | Council to be funded by members agencies (proviso allows Council administration to be funded from programmatic funds); Council make establish technical advisory committees and shall use data available from DOT, universities, and other agencies relevant to economic development and growth in SC. | Not related to agency deliverable |                               | No Change                  |
| 13-1-1760  | State        | Statute | Council shall not infringe on authority of members agencies.   | Not related to agency deliverable |                               | No Change                  |
| 13-1-1810  | State        | Statute | Transfers the powers and duties of Regional Education Centers (REC) to DOC.  | Not related to agency deliverable |                               | No Change                  |

| Law number | Jurisdiction | Type    | Description   | Purpose the law serves:           | Notes:   | Changes made during FY2022 |
|------------|--------------|---------|---|-----------------------------------|--|----------------------------|
| 13-1-1820  | State        | Statute | Establishes that DOC will provide oversight to RECs; provides primary responsibilities of RECs; requires each REC to have a career development facilitator; requires provision of data and reports as requested by DOC; provides that RECs must conform to requirements of Local Workforce Investment Areas as established by SC Workforce Investment Act and have a board with meeting statutory requirements. RECs shall include one-stop shops, workforce investment boards, tech prep consortia, and regional technology centers. | Requires a service                | Establishes oversight and responsibilities of the RECs | No Change                  |
| 13-1-1840  | State        | Statute | Requires SCDEW, and State Tech, and Department of Education to assist DOC in planning and promoting career information and employment options and preparation programs and in the establishment of RECs.  | Not related to agency deliverable |  | No Change                  |
| 13-1-20    | State        | Statute | Establishes purpose of DOC to conduct statewide program to stimulate economic activity, manage business affairs of Savannah Valley Development Division, develop, public railways system, and enhance economic growth via strategic planning and coordination.  | Not related to agency deliverable |  | No Change                  |
| 13-1-2030  | State        | Statute | Create the "Coordinating Council For Workforce Development" to meet certain current and future workforce needs, to provide for the members of the coordinating council, and to establish the duties of the council.   | Requires a service                | Establish CCWD   | Amended                    |
| 13-1-25    | State        | Statute | Clarifies that all funds use by DOC regardless of source are public monies for all purposes; establishes reporting requirements for each fund during previous calendar year; provides exemption for expenditures for ongoing negotiations with industry or business until next calendar year.   | Not related to agency deliverable |  | No Change                  |
| 13-1-30    | State        | Statute | Establishes Secretary to be appointed by Governor and confirmed by Senate and who shall have authority to appoint an executive director and directors of each division of agency, all to serve at the pleasure of the secretary.  | Not related to agency deliverable |  | No Change                  |
| 13-1-310   | State        | Statute | Establishes Division of Development from former State Development Board; provides for powers and duties, among other things. (This Division encompasses the primary economic development mission of DOC.)   | Not related to agency deliverable |  | No Change                  |
| 13-1-320   | State        | Statute | Establishes objectives of the Division of State Development   | Requires a service                | Economic Development                                   | No Change                  |
| 13-1-330   | State        | Statute | Establishes bureaus within the Division of State Development  | Not related to agency deliverable |  | No Change                  |
| 13-1-340   | State        | Statute | Establishes Director of Division of State Development duties, powers and responsibilities.  | Not related to agency deliverable |  | No Change                  |
| 13-1-350   | State        | Statute | Establishes Director of Division of State Development duties related to former boards and commissions   | Not related to agency deliverable |  | No Change                  |
| 13-1-360   | State        | Statute | Confidentiality of information  | Not related to agency deliverable |  | No Change                  |
| 13-1-380   | State        | Statute | Establishes the Recycling Development Advisory Council and its functions.   | Requires a service                | Establish RDMAC  | No Change                  |
| 13-1-40    | State        | Statute | Establishes the Secretary's authority to appoint advisory councils.   | Not related to agency deliverable |  | No Change                  |
| 13-1-45    | State        | Statute | Establishes SC Water and Wastewater Infrastructure Fund and criteria for funds implementation. Program funded from Tobacco Settlement Proceeds and has been completed.  | Not related to agency deliverable |  | No Change                  |
| 13-1-50    | State        | Statute | Establishes annual audit of DOC.  | Requires a service                | Report our agency must/may provide                     | No Change                  |

| Law number | Jurisdiction | Type    | Description  | Purpose the law serves:           | Notes: | Changes made during FY2022 |
|------------|--------------|---------|--|-----------------------------------|--------|----------------------------|
| 13-1-610   | State        | Statute | Establishes the Division of Savannah Valley Development and all of its powers, functions, and duties. NOTE: All assets of the Savannah Valley Division were transferred to DNR and other local entities after approval by the Budget and Control Board. Division remains in existence because it is the legal obligor on a note with the STO regarding Savannah Lakes Village, which is being paid from homeowner fees/taxes. This Note was paid off in January of 2016. | Not related to agency deliverable |        | No Change                  |
| 13-1-620   | State        | Statute | Establishes the Division of Savannah Valley Development and all of its powers, functions, and duties. NOTE: All assets of the Savannah Valley Division were transferred to DNR and other local entities after approval by the Budget and Control Board. Division remains in existence because it is the legal obligor on a note with the STO regarding Savannah Lakes Village, which is being paid from homeowner fees/taxes. This Note was paid off in January of 2016. | Not related to agency deliverable |        | No Change                  |
| 13-1-630   | State        | Statute | Establishes the Division of Savannah Valley Development and all of its powers, functions, and duties. NOTE: All assets of the Savannah Valley Division were transferred to DNR and other local entities after approval by the Budget and Control Board. Division remains in existence because it is the legal obligor on a note with the STO regarding Savannah Lakes Village, which is being paid from homeowner fees/taxes. This Note was paid off in January of 2016. | Not related to agency deliverable |        | No Change                  |
| 13-1-640   | State        | Statute | Establishes the Division of Savannah Valley Development and all of its powers, functions, and duties. NOTE: All assets of the Savannah Valley Division were transferred to DNR and other local entities after approval by the Budget and Control Board. Division remains in existence because it is the legal obligor on a note with the STO regarding Savannah Lakes Village, which is being paid from homeowner fees/taxes. This Note was paid off in January of 2016. | Not related to agency deliverable |        | No Change                  |
| 13-1-650   | State        | Statute | Establishes the Division of Savannah Valley Development and all of its powers, functions, and duties. NOTE: All assets of the Savannah Valley Division were transferred to DNR and other local entities after approval by the Budget and Control Board. Division remains in existence because it is the legal obligor on a note with the STO regarding Savannah Lakes Village, which is being paid from homeowner fees/taxes. This Note was paid off in January of 2016. | Not related to agency deliverable |        | No Change                  |
| 13-1-660   | State        | Statute | Establishes the Division of Savannah Valley Development and all of its powers, functions, and duties. NOTE: All assets of the Savannah Valley Division were transferred to DNR and other local entities after approval by the Budget and Control Board. Division remains in existence because it is the legal obligor on a note with the STO regarding Savannah Lakes Village, which is being paid from homeowner fees/taxes. This Note was paid off in January of 2016. | Not related to agency deliverable |        | No Change                  |

| Law number | Jurisdiction | Type    | Description  | Purpose the law serves:           | Notes: | Changes made during FY2022 |
|------------|--------------|---------|--|-----------------------------------|--------|----------------------------|
| 13-1-670   | State        | Statute | Establishes the Division of Savannah Valley Development and all of its powers, functions, and duties. NOTE: All assets of the Savannah Valley Division were transferred to DNR and other local entities after approval by the Budget and Control Board. Division remains in existence because it is the legal obligor on a note with the STO regarding Savannah Lakes Village, which is being paid from homeowner fees/taxes. This Note was paid off in January of 2016. | Not related to agency deliverable |        | No Change                  |
| 13-1-680   | State        | Statute | Establishes the Division of Savannah Valley Development and all of its powers, functions, and duties. NOTE: All assets of the Savannah Valley Division were transferred to DNR and other local entities after approval by the Budget and Control Board. Division remains in existence because it is the legal obligor on a note with the STO regarding Savannah Lakes Village, which is being paid from homeowner fees/taxes. This Note was paid off in January of 2016. | Not related to agency deliverable |        | No Change                  |
| 13-1-690   | State        | Statute | Establishes the Division of Savannah Valley Development and all of its powers, functions, and duties. NOTE: All assets of the Savannah Valley Division were transferred to DNR and other local entities after approval by the Budget and Control Board. Division remains in existence because it is the legal obligor on a note with the STO regarding Savannah Lakes Village, which is being paid from homeowner fees/taxes. This Note was paid off in January of 2016. | Not related to agency deliverable |        | No Change                  |
| 13-1-700   | State        | Statute | Establishes the Division of Savannah Valley Development and all of its powers, functions, and duties. NOTE: All assets of the Savannah Valley Division were transferred to DNR and other local entities after approval by the Budget and Control Board. Division remains in existence because it is the legal obligor on a note with the STO regarding Savannah Lakes Village, which is being paid from homeowner fees/taxes. This Note was paid off in January of 2016. | Not related to agency deliverable |        | No Change                  |
| 13-1-710   | State        | Statute | Establishes the Division of Savannah Valley Development and all of its powers, functions, and duties. NOTE: All assets of the Savannah Valley Division were transferred to DNR and other local entities after approval by the Budget and Control Board. Division remains in existence because it is the legal obligor on a note with the STO regarding Savannah Lakes Village, which is being paid from homeowner fees/taxes. This Note was paid off in January of 2016. | Not related to agency deliverable |        | No Change                  |
| 13-1-720   | State        | Statute | Establishes the Division of Savannah Valley Development and all of its powers, functions, and duties. NOTE: All assets of the Savannah Valley Division were transferred to DNR and other local entities after approval by the Budget and Control Board. Division remains in existence because it is the legal obligor on a note with the STO regarding Savannah Lakes Village, which is being paid from homeowner fees/taxes. This Note was paid off in January of 2016. | Not related to agency deliverable |        | No Change                  |

| Law number | Jurisdiction | Type    | Description  | Purpose the law serves:           | Notes: | Changes made during FY2022 |
|------------|--------------|---------|--|-----------------------------------|--------|----------------------------|
| 13-1-730   | State        | Statute | Establishes the Division of Savannah Valley Development and all of its powers, functions, and duties. NOTE: All assets of the Savannah Valley Division were transferred to DNR and other local entities after approval by the Budget and Control Board. Division remains in existence because it is the legal obligor on a note with the STO regarding Savannah Lakes Village, which is being paid from homeowner fees/taxes. This Note was paid off in January of 2016. | Not related to agency deliverable |        | No Change                  |
| 13-1-740   | State        | Statute | Establishes the Division of Savannah Valley Development and all of its powers, functions, and duties. NOTE: All assets of the Savannah Valley Division were transferred to DNR and other local entities after approval by the Budget and Control Board. Division remains in existence because it is the legal obligor on a note with the STO regarding Savannah Lakes Village, which is being paid from homeowner fees/taxes. This Note was paid off in January of 2016. | Not related to agency deliverable |        | No Change                  |
| 13-1-750   | State        | Statute | Establishes the Division of Savannah Valley Development and all of its powers, functions, and duties. NOTE: All assets of the Savannah Valley Division were transferred to DNR and other local entities after approval by the Budget and Control Board. Division remains in existence because it is the legal obligor on a note with the STO regarding Savannah Lakes Village, which is being paid from homeowner fees/taxes. This Note was paid off in January of 2016. | Not related to agency deliverable |        | No Change                  |
| 13-1-760   | State        | Statute | Establishes the Division of Savannah Valley Development and all of its powers, functions, and duties. NOTE: All assets of the Savannah Valley Division were transferred to DNR and other local entities after approval by the Budget and Control Board. Division remains in existence because it is the legal obligor on a note with the STO regarding Savannah Lakes Village, which is being paid from homeowner fees/taxes. This Note was paid off in January of 2016. | Not related to agency deliverable |        | No Change                  |
| 13-1-770   | State        | Statute | Establishes the Division of Savannah Valley Development and all of its powers, functions, and duties. NOTE: All assets of the Savannah Valley Division were transferred to DNR and other local entities after approval by the Budget and Control Board. Division remains in existence because it is the legal obligor on a note with the STO regarding Savannah Lakes Village, which is being paid from homeowner fees/taxes. This Note was paid off in January of 2016. | Not related to agency deliverable |        | No Change                  |
| 13-1-780   | State        | Statute | Establishes the Division of Savannah Valley Development and all of its powers, functions, and duties. NOTE: All assets of the Savannah Valley Division were transferred to DNR and other local entities after approval by the Budget and Control Board. Division remains in existence because it is the legal obligor on a note with the STO regarding Savannah Lakes Village, which is being paid from homeowner fees/taxes. This Note was paid off in January of 2016. | Not related to agency deliverable |        | No Change                  |



| Law number   | Jurisdiction | Type    | Description  | Purpose the law serves:   | Notes:   | Changes made during FY2022 |
|--------------|--------------|---------|--|---|--|----------------------------|
| 13-1-790     | State        | Statute | Establishes the Division of Savannah Valley Development and all of its powers, functions, and duties. NOTE: All assets of the Savannah Valley Division were transferred to DNR and other local entities after approval by the Budget and Control Board. Division remains in existence because it is the legal obligor on a note with the STO regarding Savannah Lakes Village, which is being paid from homeowner fees/taxes. This Note was paid off in January of 2016. | Not related to agency deliverable   |  | No Change                  |
| 13-1-800     | State        | Statute | Establishes the Division of Savannah Valley Development and all of its powers, functions, and duties. NOTE: All assets of the Savannah Valley Division were transferred to DNR and other local entities after approval by the Budget and Control Board. Division remains in existence because it is the legal obligor on a note with the STO regarding Savannah Lakes Village, which is being paid from homeowner fees/taxes. This Note was paid off in January of 2016. | Not related to agency deliverable   |  | No Change                  |
| 13-1-810     | State        | Statute | Establishes the Division of Savannah Valley Development and all of its powers, functions, and duties. NOTE: All assets of the Savannah Valley Division were transferred to DNR and other local entities after approval by the Budget and Control Board. Division remains in existence because it is the legal obligor on a note with the STO regarding Savannah Lakes Village, which is being paid from homeowner fees/taxes. This Note was paid off in January of 2016. | Not related to agency deliverable   |  | No Change                  |
| 13-7-20      | State        | Statute | Establishes the promotion and development of atomic energy as a division of the Department of Commerce. Commerce does not currently engage in this activity.   | Requires a service  |  | No Change                  |
| 24-1-290     | State        | Statute | Requires Commerce to certify that prison industries do not create an unfair competitive wage disadvantage to the local economy. SC Department of Corrections recently acknowledged the program is working well and does not require Commerce's involvement.  | Requires a service  | Certification of that prison programs do not create an unfair competitive wage with local economies. | No Change                  |
| 31-1-30      | State        | Statute | Requires the Secretary of Commerce and the Department to carry out various duties and responsibilities related to Housing. This is likely more appropriately handled by a different agency.  | Not related to agency deliverable   |  | No Change                  |
| 34-43-30     | State        | Statute | Outlines Commerce's duties and responsibilities to certify and distribute funds to community development corporations and community development financial institutions. Commerce administers grants and loans and provide technical support. Commerce must report on these grants and loans annually.  | Requires a service  | Community Development Organizations  | No Change                  |
| 34-43-40     | State        | Statute | Establishes provisions for applications for certification of entities as a community development corporation and community development financial institutions, and reporting requirements.   | Requires a service  | Community Development Organizations  | No Change                  |
| 34-43-50     | State        | Statute | Outlines parameters for grants and loans to qualifying community development corporations and community development financial institutions.  | Not related to agency deliverable   |  | No Change                  |
| 38-75-470    | State        | Statute | Establishes the S.C. Department of Insurance Advisory Committee, and names a representative from the Department of Commerce as a member.   | Board, commission, or committee on which someone from our agency must/may serve | S.C. Department of Insurance Advisory Committee.   | No Change                  |
| 40 USC 14301 | Federal      | Statute | Creates the Appalachian Regional Commission, of which South Carolina is a part.  | Board, commission, or committee on which someone from our agency must/may serve | Appalachian Regional Commission  | No Change                  |
| 41-43-40     | State        | Statute | Establishes the board of directors for the South Carolina Jobs-Economic Development Authority, and names the Secretary of Commerce (formerly the Chairman of the State Development Board) as an ex-officio member.   | Board, commission, or committee on which someone from our agency must/may serve | JEDA   | No Change                  |

| Law number   | Jurisdiction | Type            | Description   | Purpose the law serves:   | Notes:  | Changes made during FY2022 |
|--|--------------|-----------------|---|---|---|----------------------------|
| 42 USC 5301  | Federal      | Statute         | Creates the Community Development Block Grants.   | Requires a service  | Administer the Community Development Block Grants to local communities. | No Change                  |
| 44-96-60   | State        | Statute         | Establishes the State Solid Waste Advisory Council and names the Secretary of Commerce, or his designee, as a council member.   | Board, commission, or committee on which someone from our agency must/may serve | State Solid Waste Advisory Council                                      | No Change                  |
| 46-3-260   | State        | Statute         | Establishes the South Carolina Renewable Energy Infrastructure Fund, names Secretary of Commerce or his or her designee to the board, the South Carolina Renewable Energy Oversight Committee.  | Board, commission, or committee on which someone from our agency must/may serve | South Carolina Renewable Energy Oversight Committee                     | No Change                  |
| 48-21-20   | State        | Statute         | Establishes the Mining Council, names Secretary of Commerce or his or her designee as a council member.   | Board, commission, or committee on which someone from our agency must/may serve | Mining Council  | No Change                  |
| 51-17-50   | State        | Statute         | Creates the Heritage Trust Advisory Board and names the Secretary of Commerce, or his or her designee, to the board.  | Board, commission, or committee on which someone from our agency must/may serve | Heritage Trust Advisory Board   | No Change                  |
| 54-3-10  | State        | Statute         | Establishes the South Carolina Ports Authority and names the Secretary of Commerce as an ex officio, non-voting member of its board.  | Board, commission, or committee on which someone from our agency must/may serve | SC Ports Authority  | No Change                  |
| 59-59-175  | State        | Statute         | Requires the Secretary of Commerce, or his or her designee, to serve on the South Carolina Education and Economic Development board.  | Board, commission, or committee on which someone from our agency must/may serve | SC Education and Economic Development Board                             | Repealed                   |
| Housing & Community Development Act of 1974 and associated regulations found in Title 24, Housing & Urban Development, Part 570, Community Development Block Grants. | Federal      | Statute         | Establishes programmatic framework for Community Development Block Grant Program administered by DOC.   | Requires a service  |   | No Change                  |
| Proviso 50.1   | State        | FY22-23 Proviso | Any proceeds from the sale of publications may be retained in the agency.   | Not related to agency deliverable   |   | No Change                  |
| Proviso 50.10  | State        | FY22-23 Proviso | In order to encourage and facilitate economic development, funds appropriated for the Closing Fund for competitive recruitment purposes shall be used as approved by the Coordinating Council for Economic Development. Any unexpended at the end of the prior fiscal year may be carried forward and expended in the current fiscal year by the Department of Commerce for the same purposes | Not related to agency deliverable   |   | No Change                  |
| Proviso 50.11  | State        | FY22-23 Proviso | Application fees received by the department must be deposited within five business days from the Coordinating Council application approval date.  | Not related to agency deliverable   |   | No Change                  |
| Proviso 50.12  | State        | FY22-23 Proviso | The Recycling Market Development Advisory Council must submit an annual report outlining recycling activities to the Governor and members of the General Assembly by March fifteenth each year.   | Report our agency must/may provide  | Annual RMDAC reporting  | No Change                  |
| Proviso 50.13  | State        | FY22-23 Proviso | Establishes the guidelines for the disbursement of funds related to the Regional Economic Development Organizations.  | Distribute funding to another entity  | Regional Economic Development Organizations                             | No Change                  |
| Proviso 50.14  | State        | FY22-23 Proviso | Establishes the guidelines for funds authorized to the SC Mfg Extension Partnership.  | Distribute funding to another entity  | SCMEP   | No Change                  |
| Proviso 50.15  | State        | FY22-23 Proviso | Establishes the guidelines for the disbursement of funds related to the Business Incubator/Innovation Program.  | Requires a service  |   | No Change                  |
| Proviso 50.16  | State        | FY22-23 Proviso | Establishes the guidelines for the disbursement of funds related to the Council on Competitiveness.   | Distribute funding to another entity  | Council on Competitiveness  | No Change                  |
| Proviso 50.17  | State        | FY22-23 Proviso | This proviso allows certain grant programs to be carried forward from the current fiscal year for the same purpose.   | Not related to agency deliverable   |   | No Change                  |

| Law number                 | Jurisdiction | Type            | Description   | Purpose the law serves:   | Notes:                                  | Changes made during FY2022 |
|----------------------------|--------------|-----------------|---|---|---|----------------------------|
| Proviso 50.18              | State        | FY22-23 Proviso | This proviso allows the Division of Public Railways to close any street or road on or in the vicinity of the former Charleston Navy Base to the extent necessary to implement the Navy Base Intermodal Facility. This closure shall not deny access to any property owners abutting the closed section of the street or road, or in the event access is denied, alternate access shall be provided. | Not related to agency deliverable   |   | No Change                  |
| Proviso 50.19              | State        | FY22-23 Proviso | This proviso allows certain funds to be used for state-owned rail infrastructure projects.  | Not related to agency deliverable   |   | No Change                  |
| Proviso 50.2               | State        | FY22-23 Proviso | This proviso allows the Coordinating Council for Economic Development the ability to utilize up to ten percent of the Set Aside Fund for administrative program costs and business recruitment and retention and \$60,000 of the Set Aside Fund to be used for GIS related expenditures and any remaining balance at the end of this fiscal year to be carried forward to next year.                | Not related to agency deliverable   |   | No Change                  |
| Proviso 50.20              | State        | FY22-23 Proviso | This proviso allows the Navy Base Intermodal Facility to be considered a distribution facility for the purpose of sales tax exemptions.   | Not related to agency deliverable   |   | No Change                  |
| Proviso 50.3               | State        | FY22-23 Proviso | This proviso allows the Coordinating Council for Economic Development the authority to transfer economic development funds at its disposal to the Closing Fund.   | Not related to agency deliverable   |   | No Change                  |
| Proviso 50.4               | State        | FY22-23 Proviso | Allows the carry forward of funds collected from SC companies for trade shows.  | Not related to agency deliverable   |   | No Change                  |
| Proviso 50.5               | State        | FY22-23 Proviso | Requires the establishment of a Special Events Advisory Committee and expenditure and reporting guidelines.   | Not related to agency deliverable   |   | No Change                  |
| Proviso 50.6               | State        | Proviso         | Revenue received from the sublease on non-state owned office space may be retained and expended to offset the cost of the department's leased office space.   | Not related to agency deliverable   |   | No Change                  |
| Proviso 50.7               | State        | FY22-23 Proviso | The department may charge a fee for ad sales in department authorized publications and may use these fees to offset the cost of printing and production of the publications. Any revenue generated above the actual cost shall be remitted to the General Fund.   | Not related to agency deliverable   |   | No Change                  |
| Proviso 50.8               | State        | FY22-23 Proviso | The Secretary of Commerce shall be authorized to appoint the staff of the department's foreign offices on a contractual basis on such terms as the Secretary deems appropriate, subject to review by the Office of Human Resources of the Budget and Control Board.   | Not related to agency deliverable   |   | No Change                  |
| Proviso 50.9               | State        | FY22-23 Proviso | Requires the transfer of \$500,000 shall be made available for the routing, planning and construction of I-73.  | Distribute funding to another entity  | Transfer to DOT for I-73                | No Change                  |
| Act 245 - Joint Resolution | State        | Statute         | The Department of Commerce must conduct an economic development study, if funds are provided by the General Assembly, to evaluate the state's business advantages, economic climate, workforce readiness, and any other relevant state assets to create a roadmap for South Carolina to effectively compete in attracting offshore wind energy supply chain industries to the State.                | Report our agency may/must provide  | Provision are repealed on June 30, 2024 | Added                      |
| Proviso 50.21              | State        | FY22-23 Proviso | Establishes the guidelines for the disbursement of funds related to the Rural School District and Economic Development Closing Fund   | Requires a service  |   | No Change                  |
| Proviso 50.22              | State        | FY22-23 Proviso | For the current fiscal year, adds two members to the SC Coordinating Council for Economic Development   | Board, commission, or committee on which someone from our agency must/may serve |   | No Change                  |
| Proviso 50.23              | State        | FY22-23 Proviso | Establishes the guidelines for the disbursement of funds related to the Strategic Economic Development Fund   | Funding agency deliberable(s)   |   | Added                      |
| Proviso 50.24              | State        | FY22-23 Proviso | Establishes the guidelines for the disbursement of funds related to the Public/Private Partnerships - Emergency Services Fund   | Funding agency deliberable(s)   |   | Added                      |
| Proviso 118.19 (B) 46.1    | State        | FY22-23 Proviso | Establishes the guidelines for the disbursement of funds related to Closing Fund - JBRC funding   | Requires a manner of delivery   |   | Added                      |

# FY2022

## Services Data

as submitted for the 2022 Accountability Report by:

### P320 - DEPARTMENT OF COMMERCE

| Description of Service   | Description of Direct Customer | Customer Name  | Others Impacted by Service | Division or major organizational unit providing the service.          | Description of division or major organizational unit providing the service.  | Primary negative impact if service not provided.  | Changes made to services during FY2022 | Summary of changes to services |
|--|--------------------------------|--|----------------------------|---|--|---|--|--------------------------------|
| To provide a business environment and climate that promotes economic development within our state. | Various                        | Existing and emerging industries within the state                | Various                    | II.B. Small Business and Existing Industry                            | To help South Carolina companies, small and large, by connecting tools and resources to offer a dynamic, custom approach to achieve peak business performance.   | Small and existing industry may not have the tools and resources to grow and prosper.   | No Change                              |                                |
| To provide a business environment and climate that promotes economic development within our state. | Various                        | Existing and emerging industries within the state                | Various                    | II.G Innovation/Emerging Industries                                   | To connect, equip and elevate the state's innovation community by launching new assets that intensify technology and research development within South Carolina.   | The state's innovation community and operating environment may not be optimized for the establishment and growth of entrepreneurial and technology-based companies. | No Change                              |                                |
| To provide a business environment and climate that promotes economic development within our state. | Various                        | Small business community   | Various                    | II.B. Small Business and Existing Industry                            | To help South Carolina companies, small and large, by connecting tools and resources to offer a dynamic, custom approach to achieve peak business performance.   | Small and existing industry may not have the tools and resources to grow and prosper.   | No Change                              |                                |
| To provide a business environment and climate that promotes economic development within our state. | Various                        | Small business community   | Various                    | II.G Innovation/Emerging Industries                                   | To connect, equip and elevate the state's innovation community by launching new assets that intensify technology and research development within South Carolina.   | The state's innovation community and operating environment may not be optimized for the establishment and growth of entrepreneurial and technology-based companies. | No Change                              |                                |
| To provide a business environment and climate that promotes economic development within our state. | Various                        | National and international businesses making a location decision | Various                    | II.A. Global Business Development                                     | To recruit new jobs and capital investment via new companies establishing operations or existing companies expanding in the state  | Reduced economic activity including new job opportunities and (taxable) capital investment  | No Change                              |                                |
| To provide a business environment and climate that promotes economic development within our state. | Various                        | National and international businesses making a location decision | Various                    | II.D Marketing, Communications and Research                           | To develop marketing strategies utilizing the state's brand in recruiting industry and attracting investments to South Carolina. To provide real-time, accurate data, information and research to support the mission of the agency in recruiting industry and attracting investments. | South Carolina's brand awareness is reduced and/or misunderstood.   | No Change                              |                                |
| To provide a business environment and climate that promotes economic development within our state. | Various                        | National and international businesses making a location decision | Various                    | II.E.1 Grant Programs - Coordinating Council for Economic Development | To assist with economic development projects that will represent new jobs and capital investment in the state, either as a result of new business locations or existing business retention and expansion.  | Reduction in new companies' locations or retention/expansion of existing industry which impacts the state's overall economic prosperity                             | No Change                              |                                |
| To provide a business environment and climate that promotes economic development within our state. | Various                        | Site selection consultants                                       | Various                    | II.A. Global Business Development                                     | To recruit new jobs and capital investment via new companies establishing operations or existing companies expanding in the state  | Reduced economic activity including new job opportunities and (taxable) capital investment  | No Change                              |                                |
| To provide a business environment and climate that promotes economic development within our state. | Various                        | Site selection consultants                                       | Various                    | II.D Marketing, Communications and Research                           | To develop marketing strategies utilizing the state's brand in recruiting industry and attracting investments to South Carolina. To provide real-time, accurate data, information and research to support the mission of the agency in recruiting industry and attracting investments. | South Carolina's brand awareness is reduced and/or misunderstood.   | No Change                              |                                |

| Description of Service   | Description of Direct Customer | Customer Name  | Others Impacted by Service | Division or major organizational unit providing the service.          | Description of division or major organizational unit providing the service.   | Primary negative impact if service not provided.  | Changes made to services during FY2022 | Summary of changes to services |
|--|--------------------------------|--|----------------------------|---|---|---|--|--------------------------------|
| To provide a business environment and climate that promotes economic development within our state.                         | Various                        | Site selection consultants   | Various                    | II.E.1 Grant Programs - Coordinating Council for Economic Development | To assist with economic development projects that will represent new jobs and capital investment in the state, either as a result of new business locations or existing business retention and expansion. | Reduction in new companies' locations or retention/expansion of existing industry which impacts the state's overall economic prosperity | No Change                              |                                |
| To provide a business environment and climate that promotes economic development within our state.                         | Various                        | Communities seeking jobs and investment  | Various                    | II.C. Community & Rural Development                                   | To assist South Carolina communities in achieving local success through product development, asset development and leadership and community investment.   | The state's communities are not competitive in retaining and recruiting economic development opportunities.                             | No Change                              |                                |
| To provide a business environment and climate that promotes economic development within our state.                         | Various                        | Communities seeking jobs and investment  | Various                    | II.E.1 Grant Programs - Coordinating Council for Economic Development | To assist with economic development projects that will represent new jobs and capital investment in the state, either as a result of new business locations or existing business retention and expansion. | Reduction in new companies' locations or retention/expansion of existing industry which impacts the state's overall economic prosperity | No Change                              |                                |
| To provide a business environment and climate that promotes economic development within our state.                         | Various                        | Communities seeking jobs and investment  | Various                    | II.E.2 Grant Programs - Community Development Block Grant             | To assist communities with grants for infrastructure, housing, economic development and planning.   | Reduced ability for communities to retain and attract industry  | No Change                              |                                |
| To provide a business environment and climate that promotes economic development within our state.                         | Various                        | Communities seeking jobs and investment  | Various                    | II.F Regional Education Centers                                       | To work with business community and educational system to bridge the gap between our education system and our workforce needs.  | Students and educators may not have complete awareness of workforce trends and associated opportunities and/or available training.      | No Change                              |                                |
| To provide technical assistance and grants to improve the inventory and infrastructure available for economic development. | Various                        | Communities seeking funding for economic development and/or infrastructure needs | Various                    | II.C. Community & Rural Development                                   | To assist local leaders in achieving success for their communities through product development, asset development and leadership and community investment.  | The state's communities are not competitive in retaining and recruiting economic development opportunities.                             | No Change                              |                                |
| To provide technical assistance and grants to improve the inventory and infrastructure available for economic development. | Various                        | Communities seeking funding for economic development and/or infrastructure needs | Various                    | II.E.1 Grant Programs - Coordinating Council for Economic Development | To assist with economic development projects that will represent new jobs and capital investment in the state, either as a result of new business locations or existing business retention and expansion. | Reduction in new companies' locations or retention/expansion of existing industry which impacts the state's overall economic prosperity | No Change                              |                                |
| To provide technical assistance and grants to improve the inventory and infrastructure available for economic development. | Various                        | Communities seeking funding for economic development and/or infrastructure needs | Various                    | II.E.2 Grant Programs - Community Development Block Grant             | To assist communities with grants for infrastructure, housing, economic development and planning.   | Reduced ability for communities to retain and attract industry  | No Change                              |                                |

# FY2022

## Partnerships Data

as submitted for the 2022 Accountability Report by:

P320 - DEPARTMENT OF COMMERCE

| Type of Partner Entity        | Name of Partner Entity   | Description of Partnership  | Change to the partnership during the past fiscal year |
|-------------------------------|--|---|---|
| Federal Government            | Appalachian Regional Commission                                    | Community Development   | No Change   |
| Non-Governmental Organization | Carolina Virginia's Minority Supplier Development Council (CVMSDC) | Small Business and Community Development  | Remove  |
| Non-Governmental Organization | Council on Competitiveness   | Development of the Aerospace, Technology and TDL (Transportation, Distribution, and Logistics) Sectors. | No Change   |
| State Government              | Department of Employment and Workforce                             | Workforce   | No Change   |
| State Government              | Department of Health and Environmental Control                     | Permitting and Recycling  | No Change   |
| State Government              | Department of Natural Resources                                    | Permitting  | No Change   |
| State Government              | Department of Transportation                                       | Infrastructure  | No Change   |
| Non-Governmental Organization | Electric Cooperatives of South Carolina                            | Broadband & Electric Issues   | No Change   |
| State Government              | Forestry Commission  | Agribusiness Project Management   | No Change   |
| Non-Governmental Organization | Greater Women's Business Council (GWBC)                            | Small Business and Community Development  | No Change   |
| Federal Government            | Housing and Urban Development                                      | Community Development   | No Change   |
| State Government              | Jobs Economic Development Alliance                                 | Shared Resources Agreement  | No Change   |
| Local Government              | Local Government Economic Development Offices                      | Business Development  | No Change   |
| Non-Governmental Organization | Lowcountry Local First   | Small Business  | No Change   |
| Non-Governmental Organization | Minority Business Development Agency (MBDA)                        | Small Business  | No Change   |
| Non-Governmental Organization | Municipal Association of South Carolina                            | Community Development   | No Change   |
| State Government              | Office of Regulatory Staff   | Broadband & Electric Issues   | No Change   |
| Non-Governmental Organization | Regional Economic Development Organizations                        | Business Development  | No Change   |
| State Government              | SC State Conservation Bank   | Permitting  | No Change   |
| Non-Governmental Organization | SCBIO  | Assistance with the Life Science Industry Sector  | No Change   |
| Non-Governmental Organization | SCEDA  | Business Development  | No Change   |
| Federal Government            | Small Business Administration                                      | Small Business  | No Change   |
| Non-Governmental Organization | Small Business Development Centers                                 | Assistance to Small Businesses  | No Change   |
| Non-Governmental Organization | South Carolina Association of Community & Economic Development     | Small Business and Community Development  | No Change   |
| Non-Governmental Organization | South Carolina Automotive Council                                  | Assistance with Automotive Manufacturing Sector   | No Change   |
| Non-Governmental Organization | South Carolina Chamber of Commerce                                 | Small Business and Existing Industries  | No Change   |
| State Government              | South Carolina General Assembly                                    | Leadership/Business Development   | No Change   |

| Type of Partner Entity        | Name of Partner Entity                             | Description of Partnership  | Change to the partnership during the past fiscal year |
|-------------------------------|--|---|---|
| Non-Governmental Organization | South Carolina Manufacturers Alliance              | Small Business and Existing Industries                                | No Change   |
| Non-Governmental Organization | South Carolina Association of Counties             | Community Development   | No Change   |
| State Government              | South Carolina Department of Agriculture           | Agribusiness Project Management                                       | No Change   |
| Non-Governmental Organization | South Carolina Department of Education             | Broadband & Electric Issues   | Amend   |
| State Government              | South Carolina Department of Revenue               | Audit of Job Development Tax Credits and Administrative Collaboration | No Change   |
| Non-Governmental Organization | South Carolina Manufacturing Extension Partnership | Existing Industries   | No Change   |
| State Government              | South Carolina Parks, Recreation and Tourism       | Marketing the State with Palmetto Partners/Just Right                 | No Change   |
| State Government              | South Carolina Ports Authority                     | Exporting/Business Development  | No Change   |
| State Government              | South Carolina Research Authority                  | Research/Applied Research Center/Innovation                           | No Change   |
| State Government              | South Carolina Rural Infrastructure Authority      | Product Development and Administrative Collaboration                  | No Change   |
| State Government              | South Carolina Technical College System            | ReadySC/Workforce   | No Change   |
| State Government              | State Historic Preservation Office                 | Permitting and Development  | No Change   |
| State Government              | The Governor's Office                              | Leadership/Business Development                                       | No Change   |
| Federal Government            | U.S. Commercial Service                            | International Trade   | No Change   |
| Federal Government            | US Army Corp of Engineers                          | Permitting  | No Change   |

# FY2022

## Reports Data

as submitted for the Accountability Report by:

### P320 - DEPARTMENT OF COMMERCE

| Report Name                                   | Law Number (if applicable)                        | Summary of information requested in the report   | Date of most recent submission DURING the past fiscal year | Reporting Frequency | Type of entity/entities                                     | Method to access the report            | Direct access hyperlink or agency contact (if not provided to LSA for posting online)   | Changes to this report during the past fiscal year | Explanation why a report wasn't submitted |
|---|---|--|--|---------------------|---|--|---|--|---|
| Agency Accountability Report                  | §1-1-810  | The report "must contain the agency's or department's mission, objectives to accomplish the mission, and performance measures that show the degree to which objectives are being met." Agencies must "identify key program area descriptions and expenditures and link these to key financial and performance results measures." | September-21   | Annually            | Governor or Lt. Governor AND Legislative entity or entities | Provided to LSA for posting online     | <a href="https://www.scommerce.com/sites/default/files/inline-files/DOC_Annual_Accountability_Report_2020-2021.pdf">https://www.scommerce.com/sites/default/files/inline-files/DOC_Annual_Accountability_Report_2020-2021.pdf</a>   | No Change  |   |
| Annual Report - CCED Fund Activity            | §12-10-85 & §12-28-2910                           | Outlining of CCED activities during the previous calendar year.  | March-22   | Annually            | South Carolina state agency or agencies                     | Available on agency's website          | <a href="https://www.scommerce.com/sites/default/files/2022-03/Economic%20Development%202021%20Annual%20Report%20%20%283.2022%29.pdf">https://www.scommerce.com/sites/default/files/2022-03/Economic%20Development%202021%20Annual%20Report%20%20%283.2022%29.pdf</a>   | No Change  |   |
| Annual Report - Enterprise Program            | §12-10-100  | The report must list each revitalization agreement concluded during the previous calendar year, the results of each cost/benefits analysis, and receipts and expenditures of application fees.   | June-22  | Annually            | Legislative entity or entities                              | Available on agency's website          | <a href="https://www.scommerce.com/sites/default/files/2022-06/Enterprise%20Zone%202021%20Annual%20Report%20%286.15.2022%29_0.pdf">https://www.scommerce.com/sites/default/files/2022-06/Enterprise%20Zone%202021%20Annual%20Report%20%286.15.2022%29_0.pdf</a>   | No Change  |   |
| Annual Report - Palmetto Partners             | Proviso 50.5 of the FY2021-22 Appropriation Act   | Annual activities of the Palmetto Partners.  | September-21   | Annually            | Governor or Lt. Governor AND Legislative entity or entities | Provided to LSA for posting online     | <a href="https://osa.sc.gov/wp-content/uploads/2021/11/Palmetto-Partners-Final-Report.pdf">https://osa.sc.gov/wp-content/uploads/2021/11/Palmetto-Partners-Final-Report.pdf</a>   | No Change  |   |
| Bank Account Transparency                     | Proviso 117.80 of the FY2021-22 Appropriation Act | Activity related to agency bank accounts.  | September-21   | Annually            | South Carolina state agency or agencies                     | Available on agency's website          | <a href="https://www.scommerce.com/sites/default/files/inline-files/Commerce%20Report%20Template%20FY%202020-2021.pdf">https://www.scommerce.com/sites/default/files/inline-files/Commerce%20Report%20Template%20FY%202020-2021.pdf</a>   | No Change  |   |
| Coordinating Council on Workforce Development | §13-1-2030  | Activities related to the Council  | September-21   | Annually            | Legislative entity or entities                              | Available on agency's website          | <a href="https://scommerce.sharepoint.com/sites/doesare/Shared%20Documents/Forms/AllItems.aspx?id=%2Fsites%2Fdoesare%2FShared%20Documents%2F2022%20CCWD%20Annual%20Report%20Epdf&amp;parent=%2Fsites%2Fdoesare%2FShared%20Documents&amp;p=true&amp;wdLOR=901BFA65%2DC77D%2D4256%2D9203%2D3EA21F0B8790&amp;ct=1662754476305&amp;or=Outlook-Body&amp;cid=0655C4DA-5F46-4ED0-85AC-38A8DB37032A&amp;ga=1">https://scommerce.sharepoint.com/sites/doesare/Shared%20Documents/Forms/AllItems.aspx?id=%2Fsites%2Fdoesare%2FShared%20Documents%2F2022%20CCWD%20Annual%20Report%20Epdf&amp;parent=%2Fsites%2Fdoesare%2FShared%20Documents&amp;p=true&amp;wdLOR=901BFA65%2DC77D%2D4256%2D9203%2D3EA21F0B8790&amp;ct=1662754476305&amp;or=Outlook-Body&amp;cid=0655C4DA-5F46-4ED0-85AC-38A8DB37032A&amp;ga=1</a> | No Change  |   |
| Council on Competitiveness                    | Proviso 50.16 of the FY2021-22 Appropriation Act  | Activities related to the Council  | December-21  | Annually            | Legislative entity or entities                              | Electronic copy available upon request | Available upon request  | No Change  |   |
| Fines and Fee Report                          | Proviso 117.71 of the FY2021-22 Appropriation Act | Fines and Fees collected by agency during the year.  | August-21  | Annually            | Legislative entity or entities                              | Available on agency's website          | <a href="https://www.scommerce.com/sites/default/files/2022-08/Fines%20and%20Fees%20Report%20-%20FY2021-22.pdf">https://www.scommerce.com/sites/default/files/2022-08/Fines%20and%20Fees%20Report%20-%20FY2021-22.pdf</a>   | No Change  |   |



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|---|---|---|--|---------------------|---|--|---|--|---|
| Independent Audit - Division of Public Railways | §13-1-50  | Annual audit for Palmetto Railways                                | August-21  | Annually            | Other   | Available on another website           | <a href="https://osa.sc.gov/wp-content/uploads/2021/08/2020-Financial-Statements-FINAL-08.18.21.pdf">https://osa.sc.gov/wp-content/uploads/2021/08/2020-Financial-Statements-FINAL-08.18.21.pdf</a> | No Change  |   |
| Outstanding Debt Report                         | Proviso 117.33 of the FY2021-22 Appropriation Act | Outstanding Debt Report for agency.                               | February-22  | Annually            | South Carolina state agency or agencies                     | Electronic copy available upon request | Available upon request  | No Change  |   |
| Recycling Market Development Advisory Council   | Proviso 50.12 of the FY2021-22 Appropriation Act  | Outlining of recycling activities during the calendar year.       | March-22   | Annually            | Governor or Lt. Governor AND Legislative entity or entities | Available on another website           | <a href="https://issuu.com/sccommerce123/docs/2021_rmdac_report">https://issuu.com/sccommerce123/docs/2021_rmdac_report</a>   | No Change  |   |
| SC Manufacturing Extension Partnership          | Proviso 50.14 of the FY2021-22 Appropriation Act  | Activities related to the SC Manufacturing Extension Partnership. | August-21  | Annually            | Legislative entity or entities                              | Electronic copy available upon request | Available upon request  | No Change  |   |